# Upskilling for Successful Digital Transformation



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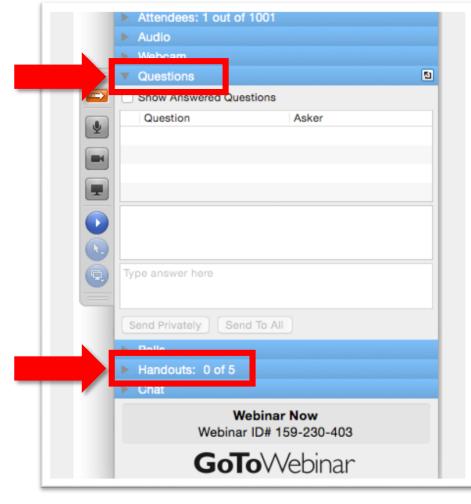
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## **How To Ask Questions**



- Submit your questions or comments about the discussion to our presenters using the Questions tab on your control panel.
- Presentation slides and giveaways can be found in the Handouts tab on your control panel.

Recording & Slides will also be sent out after the webinar.



## **Definition**

Digital Transformation is the application of digital capabilities to processes, products, and assets to improve efficiency, enhance customer value, manage risk, and uncover new monetization opportunities.

Bill Schmarzo, CIO Magazine

## **Poll Question**

Where is your organization in terms of digital transformation?

- We have no idea what that is
- Aware but nothing happening
- Headed down the path
- Almost there
- We were born digital

#### **Drivers**



Competition



**Profitability** 



Efficiency



**Customer satisfaction** 

## **Elements of Change**

#### Transforming Customer Experience

- Customer understanding
- Top-line growth
- Customer touch points

#### Transforming Operational Processes

- Process digitization
- Worker enablement
- Performance management

#### Transforming Business Models

- Digitally modified businesses
- New digital businesses
- Digital globalization



## **Business Processes**

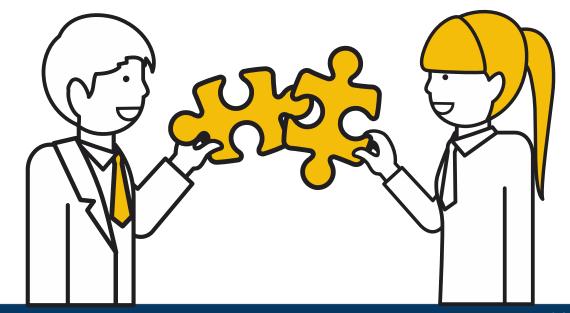
Digital Transformation is a cultural change that requires organizations to continually challenge the status quo, experiment often, and get comfortable with failure. This sometimes means walking away from long-standing business processes that companies were built upon in favor of relatively new practices that are still being defined.

Enterprise Project

## **Customer Experience**

"Digital transformation closes the gap between what digital customers already expect and what analog businesses actually deliver."

Greg Verdino





## **Business Models**

Digital Transformation involves a change in leadership, different thinking, the encouragement of innovation and new business models, incorporating digitization of assets and an increased use of technology to improve the experience of your organization's employees, customers, suppliers, partners and stakeholders.

Agile Elephant

# Digital Skills

#### The current situation

Companies can't find the right workers, that have the right skills, at the right time, which has **slowed growth** in the economy.

**Artificial intelligence** becomes embedded in the workplace.

We not only lack the right set of skills, but the ones we currently have are becoming **less relevant** over time.

Almost half of all tasks people are paid to do everyday are at risk of being **automated** and multiple studies show that total headcount will be decreased by between 12% and 50%.

Pew Research reports that self-directed learning is driving the need for **new credentialing** systems.



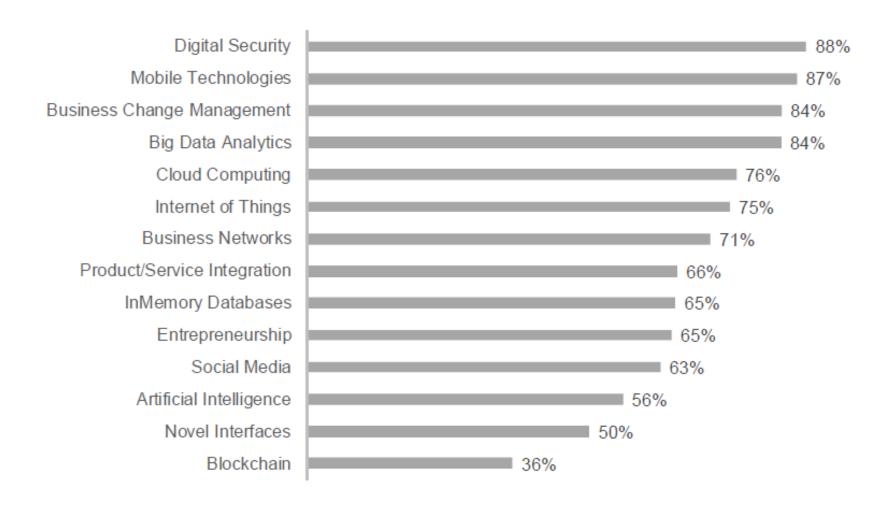
#### Rapidly evolving labor market



**50** percent of jobs require technology skills.

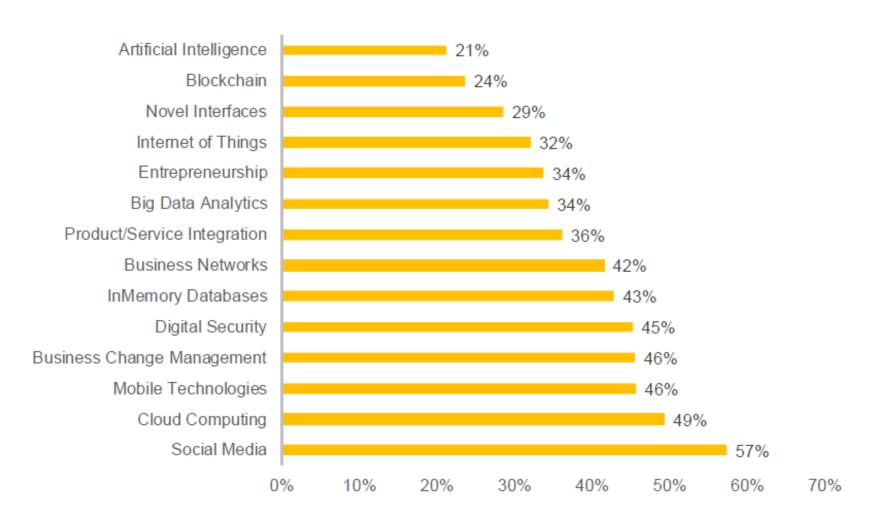
Within the next three years, that's going to jump to more than 75%

## Digital Skills - Importance



IDT, 2017

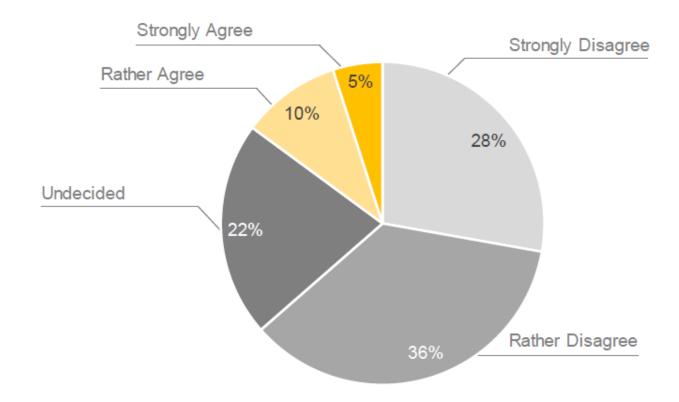
## Digital Skills - Availability



*IDT, 2017* 

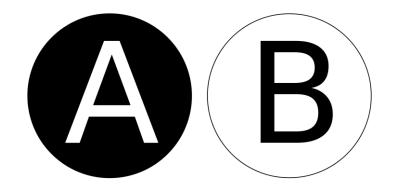
## **Digital Skills**

"We have enough personnel with the skills necessary for the Digital Transformation of our company."



#### Digital transformation

Something to be feared? Does it destroy jobs?



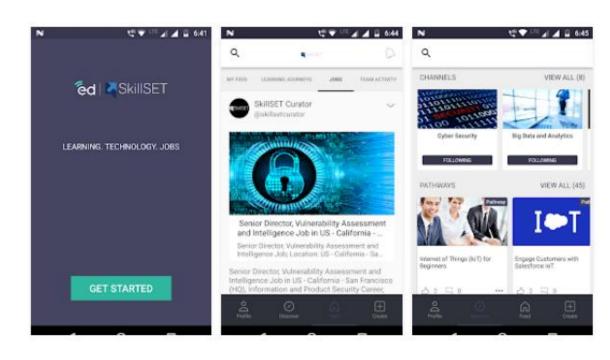
Something to be welcomed? Does it create jobs?

Done right, digital transformation means economic transformation, and that means transformation for everyone.









The world of work is **changing faster** and more drastically than at perhaps any other time in recent history.

According to research from the World Economic Forum, **35%** of the **skills** necessary to thrive in a job today will be **different** five years from now.

Today, skill sets can become obsolete in just a few years

#### Three Major Shifts in the Workplace

## Workforce is Changing

Boomers Retiring

Career Growth

Millennials are the Workforce

Shorter Tenured

Collaborative

Widening Skills-Gap

Leadership Gap

## Tech is Changing Everything

Everyone is Connected

Micro Moments

Rich Video

Self Publishing

Searchable

Mobile, Social

Me

## Work is Changing

Speed of Business

Work Location Is Changing

Adaptable

Skills have a shelf life

Less Assigned Training

Employees Responsible for Continuous Learning



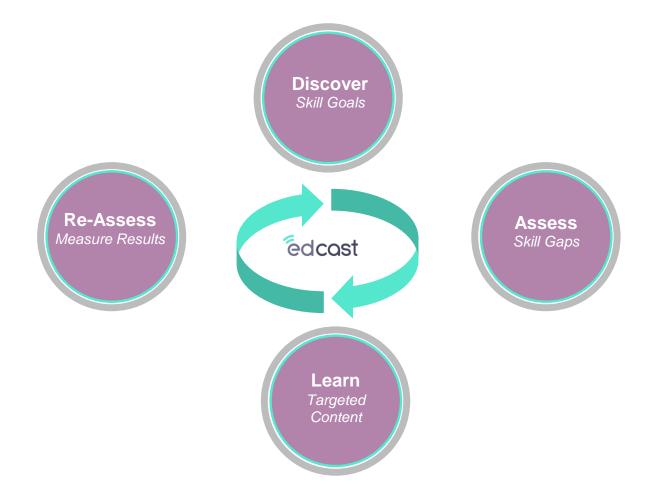
#### Upskilling Across the Employee Lifecycle



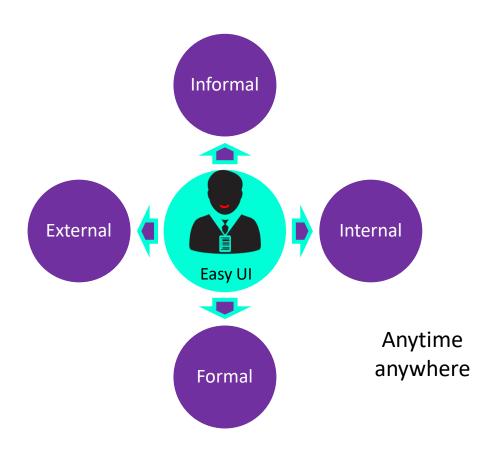
Leveraging content and SMEs to up-skill and re-skill employees is vital to business success

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#### Close Skill Gaps, based on business needs



# Digital Learning Puts the user in the center



#### Three places LxP makes a difference

#### **Aggregate Curate**

AI ML

Blend

Learn from actions

Optimize

#### **Experience**

Easy to use

SME / Influencer

Create

Curate

#### **Discover**

Mobile

Moment of need

Unified discovery

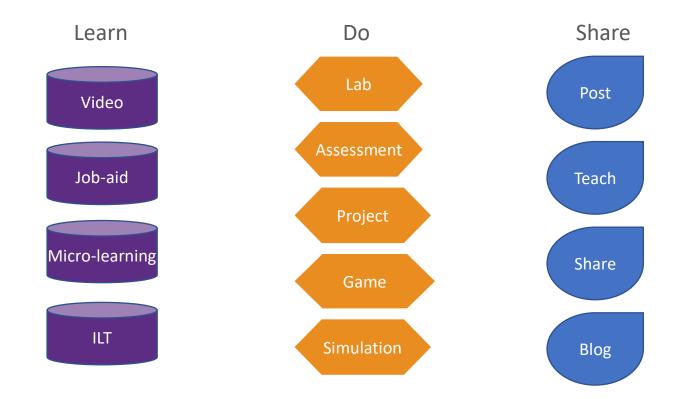
Personal

**Engaging, Relevant, Valuable** 

## New L&D Talent

AGILE designers	31.6%
Web designers	27.8%
Game designers	26.6%
HTML5 programmers	24.1%
User experience designers	54.4%

## Shifting the model Content that is developed for today



#### Upskilling Learning

Automation is not getting rid of jobs, it is changing jobs

#### Learning tools

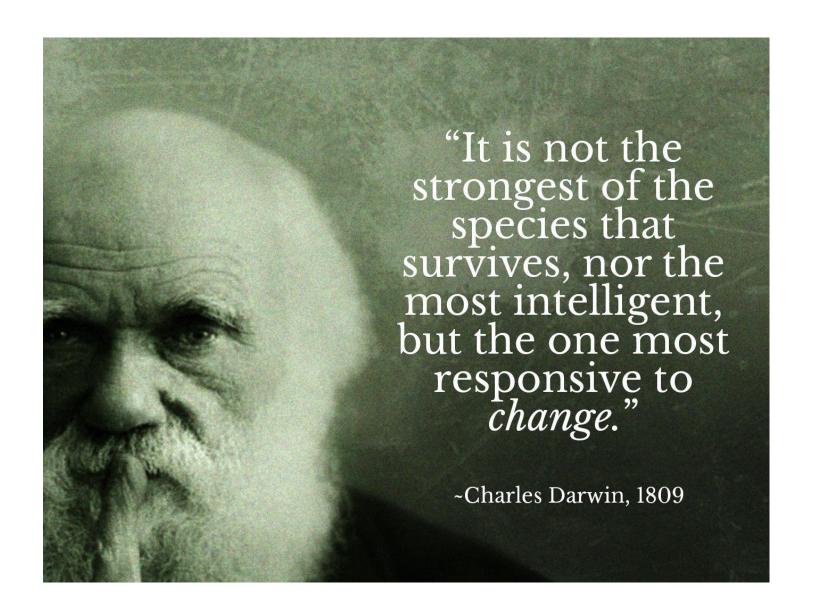
- Video
- Curation
- Assessment
- Analytics
- Games
- Microlearning

#### Learning delivery

- Ux
- Blend
- Content management
- Community
- Mentoring
- Moderation

#### Learning leadership

- Engagement
- Social Marketing
- Agile
- Communications





## **Key Takeaways**

- Learning will play a central role in the digital transformation.
- The workforce is changing and so we need to think about learning differently too.
- We can't use outdated methods to upskill people for the future.
- It's important to understand how people really learn (and like to learn).
- It's crucial to help ALL employees build skills and expertise and to find the right technology to enable this.
- The Learning organizations must be able to transform while simultaneously enabling the company's transformation.

# Questions?





# Thank you for joining us today!

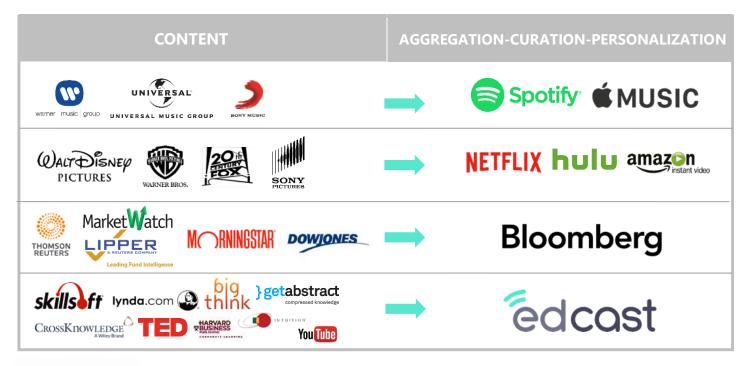






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### THE **NETFLIX** OF KNOWLEDGE & LEARNING

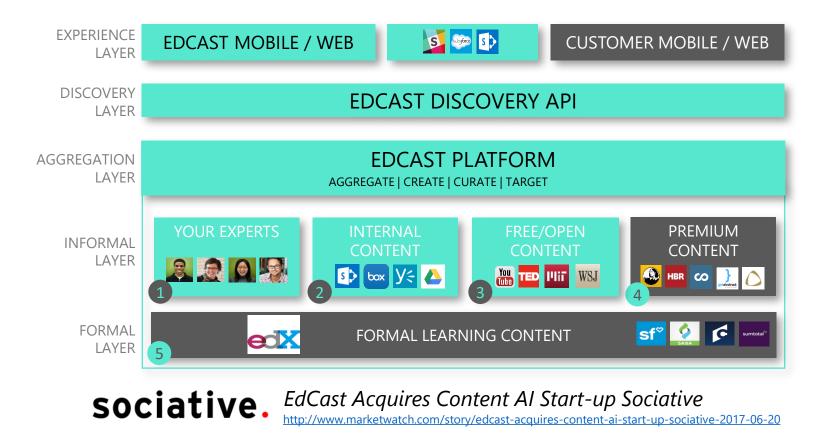




In the knowledge economy, we need a Netflix of education

https://techcrunch.com/2017/07/04/in-the-knowledge-economy-we-need-a-netflix-of-education/

### AI FIRST: UNIFIED CONTENT DISCOVERY/CREATION PLATFORM





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Becky Willis, Vice President (BeckyW@edcast.com)

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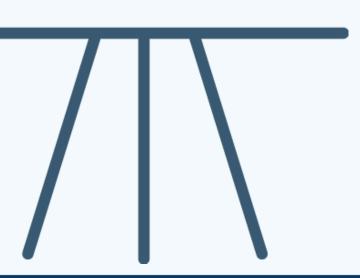
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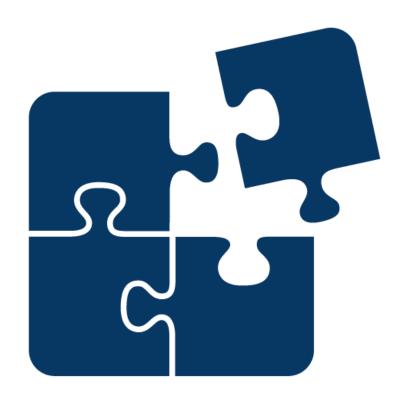
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Katrina Williams, Director, Sales Capability
 CDW

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