There is no I in Team: Corporate Learning's Digital Future



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How to Ask Questions

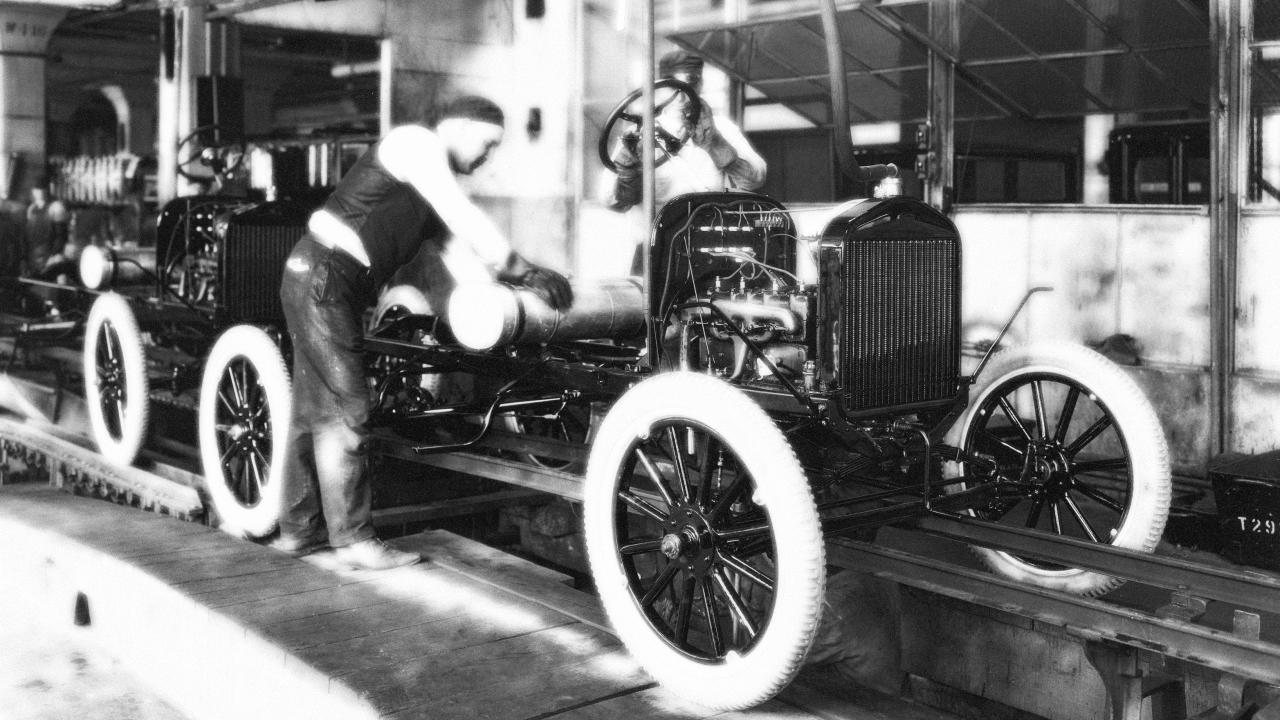


- Submit your questions or comments about the discussion to our presenters using the Questions tab on your control panel.
- Presentation slides and giveaways can be found in the Handouts tab on your control panel.

Recording & Slides will also be sent out after the webinar.

The Workplace is Changing?









New Ways Of Work Need New Ways of Learning

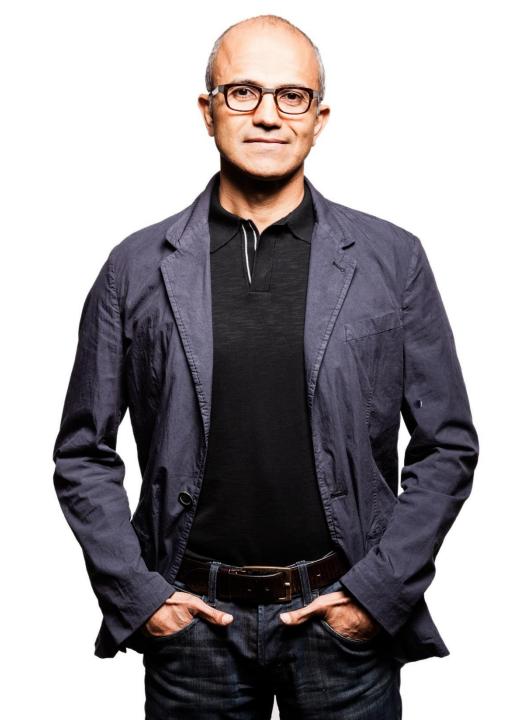
Poll Question

How Quickly is your Workplace Changing?

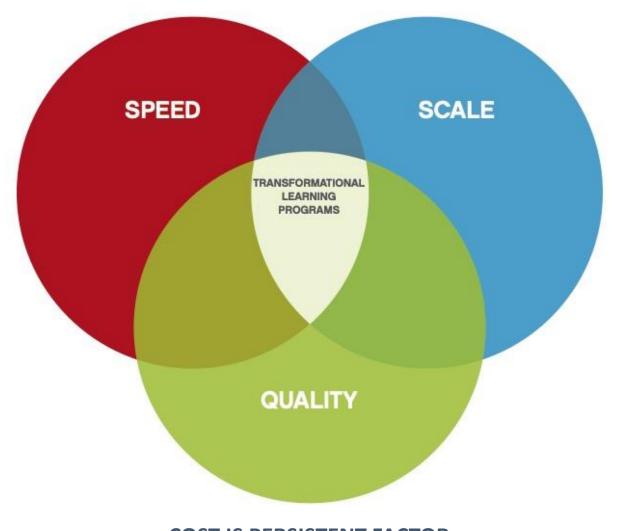
- 1. It's not changing at all
- 2. Rather gradually
- 3. It's on a brisk pace
- 4. We're having a tough time keeping up
- 5. Other

Case Study -The Microsoft Field

"If there is anything perhaps that defines me the most, is that I'm a learner"

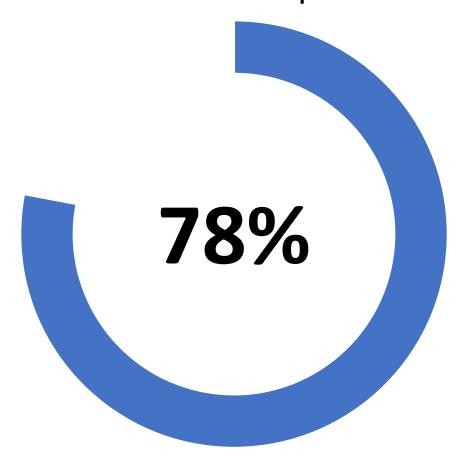


The Holy Trinity for Transformational Learning Programs

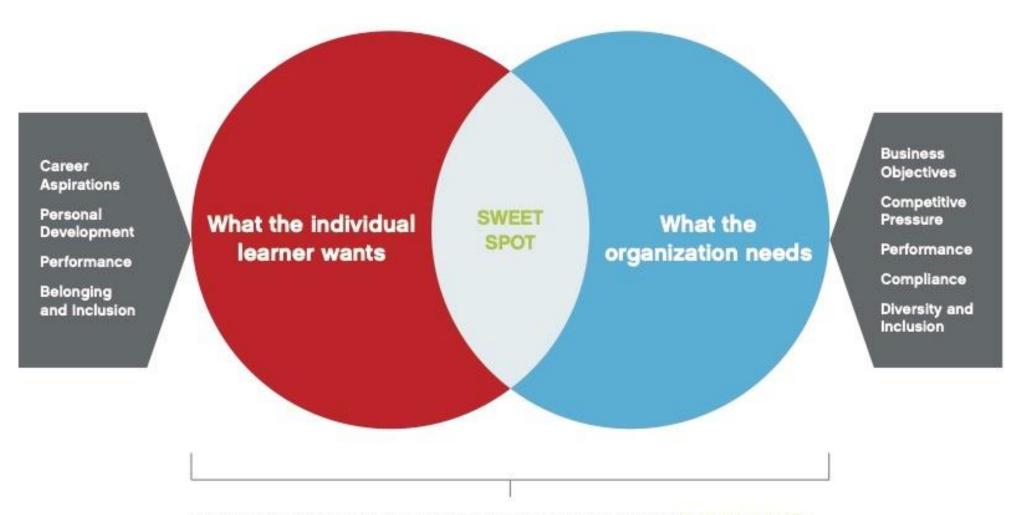


COST IS PERSISTENT FACTOR

More than three-quarters of companies say they are not investing enough time and budget for team development

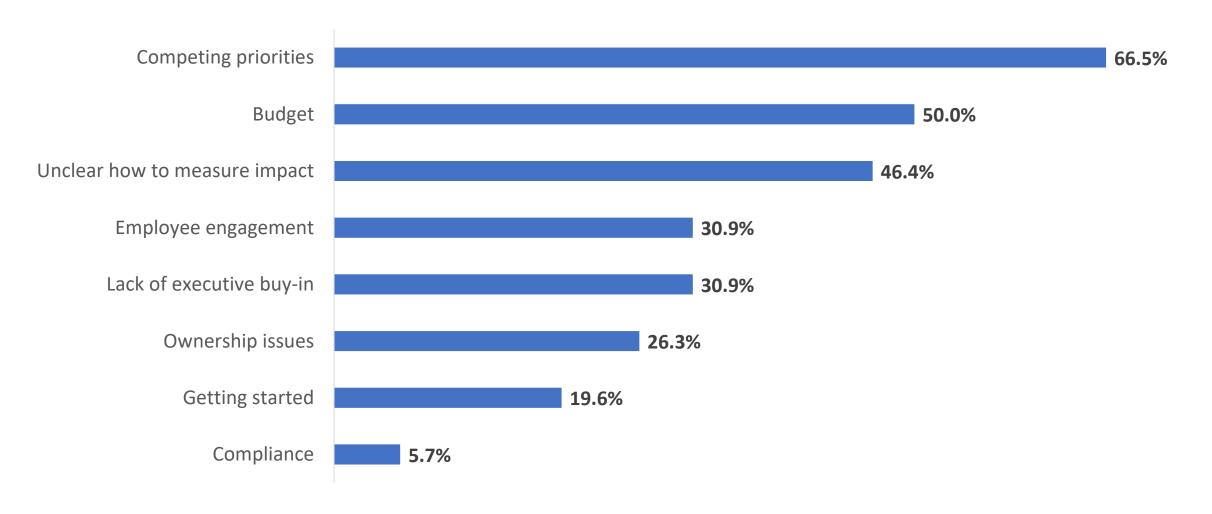


Motivation to Learn/Develop (Individual versus Organization)



LEARNING AND DEVELOPMENT ACCOUNTABILITY & (SWEET SPOT)

Team Development Challenges



Microsoft Problem big shift

WHAT OUR PEOPLE WANTED

- Confidence to talk to business leaders
- Brush up on business economics
- Minimum dissruption of their time

WHAT WE WANTED

- Engage and motivate 10,000 sellers globally dispersed
- Prepare them to talk to a new audience
- Understand our new products
- Embrace new selling methodologies

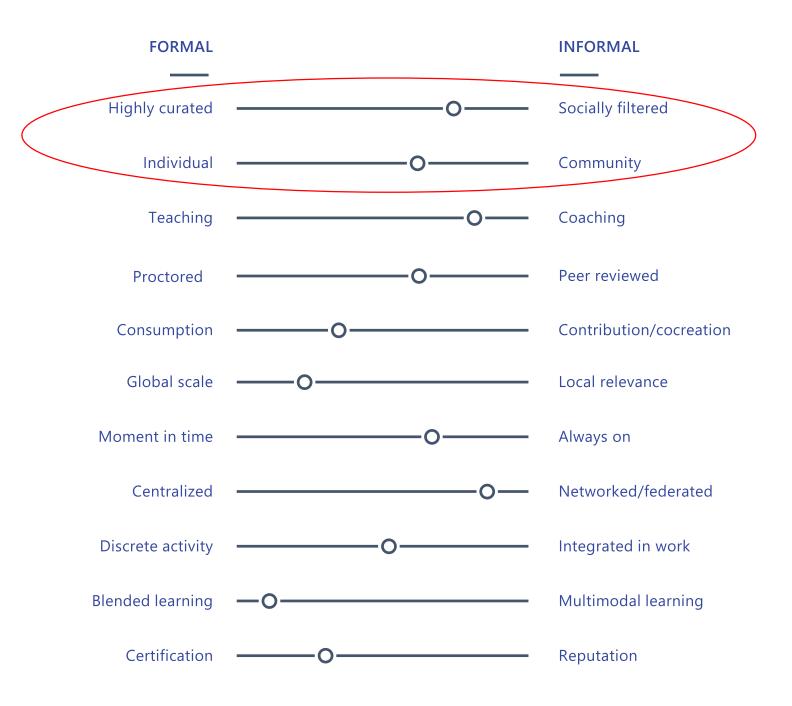
OUR COLLECTIVE CHALLENGE

- People are often widely distributed geographically
- Information is changing fast
- Expertise is fragmented across org
- People don't have time or the patience for study

- Expectations on quality are high (consumer mindset)
- Getting people together physically is powerful but costly
- Changing behaviors and building new conceptual knowledge takes time

Setting the digital balance?

Digital learning maturity can unlock access to a social learning ecosystem and the ability to more quickly adapt in a changing world.



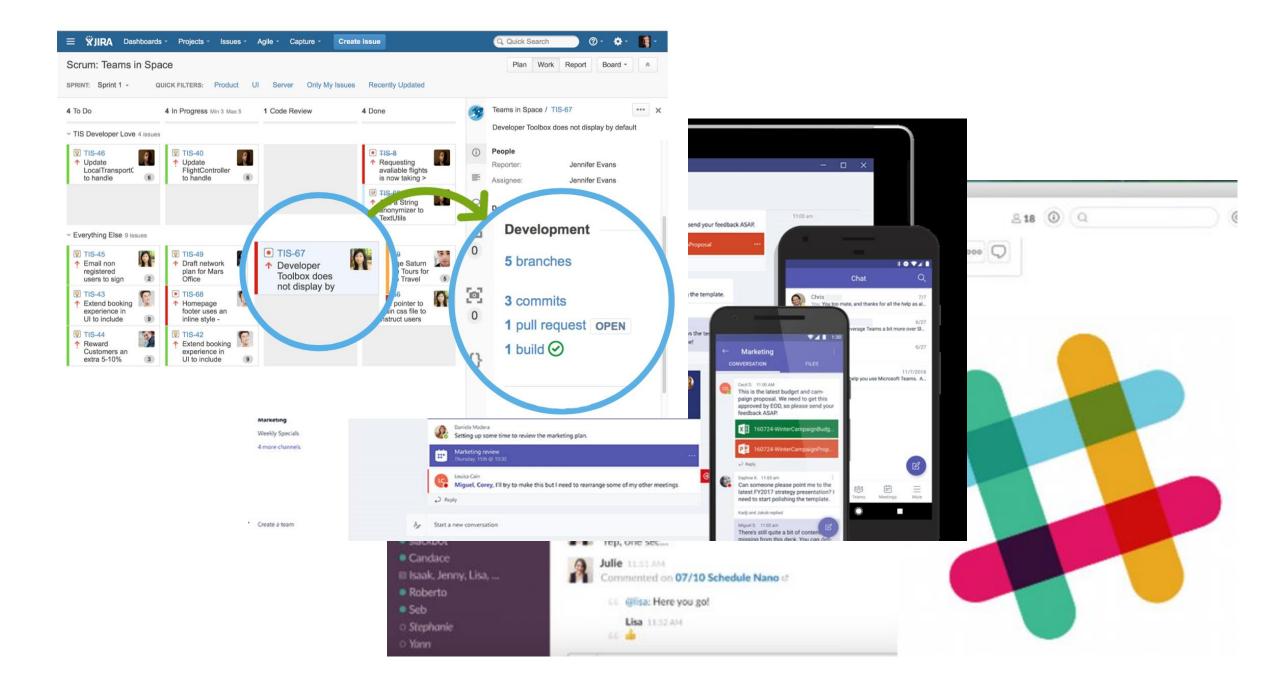
Poll Question

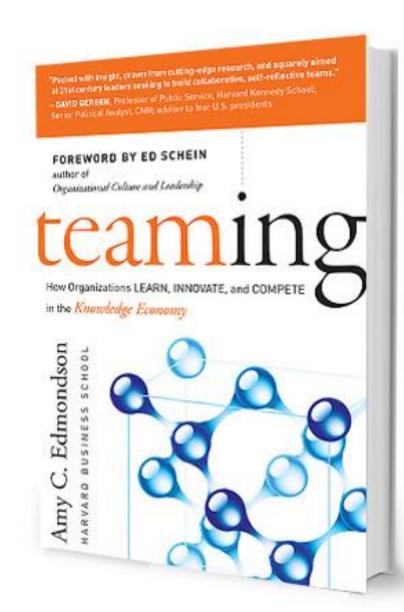
Where are you on Your Digital Transformation?

- 1. We have no idea what that is
- 2. Aware but nothing happening
- 3. Headed down the path
- 4. Almost there
- 5. We were born digital

Why Teams?

"If I have seen further, it is by standing on the shoulders of giants." — Isaac Newton

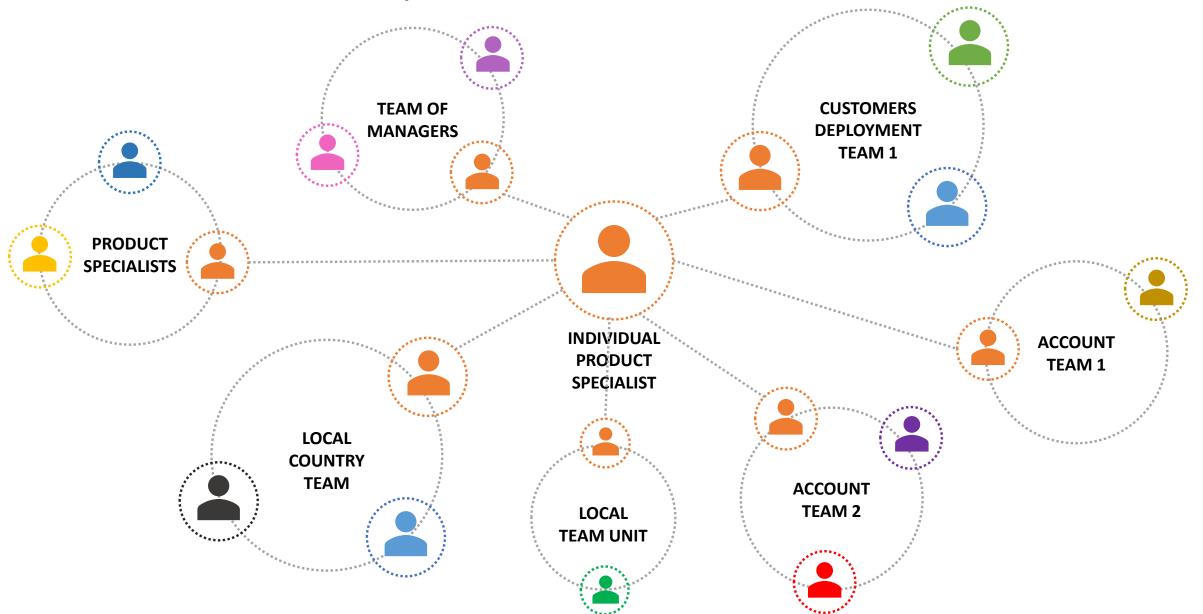




"Simply put, teaming is a way of working that brings people together to generate new ideas, find new answers, and solve problems. But people have to learn to team it doesn't come naturally in most organizations."

- Asking questions
- Sharing information openly
- Seeking and offering help
- Experimenting and reviewing
- Tolerating and talking about mistakes
- Activly seeking and offering feedback

Complex Network of Teams



The learning Tools Challenge

Trend: Post Netflix Expectations & the Consumer Mindset

"Just enough, just in time, just for me."

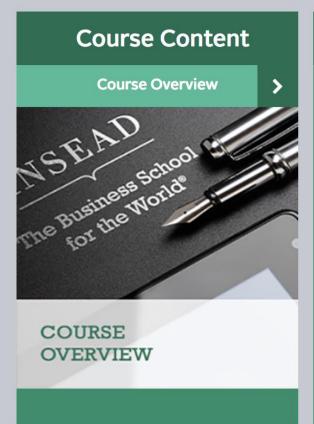
- The Mobile Gen Attention Span
- Micro learning
- Adaptive testing
- Personalized learning
- Knowledge Management

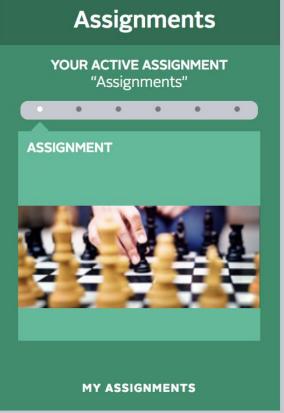


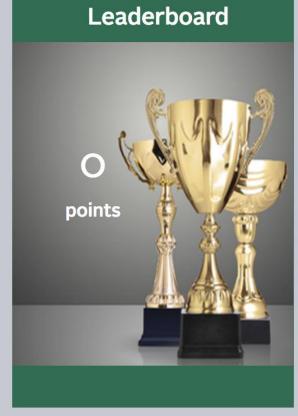


Demo











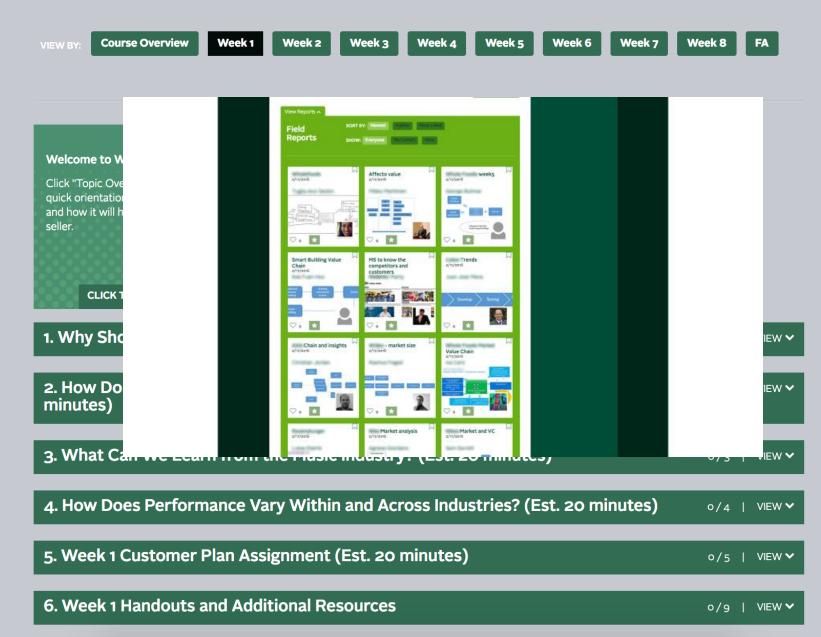






Course Content

INSEAD





Course Content



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INSEAD

Course Overview

Week 1

Week 2

Week 3

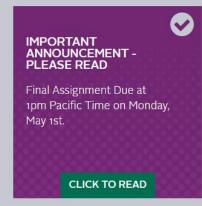
Week 4

Week 5

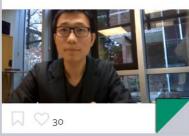
Week 6

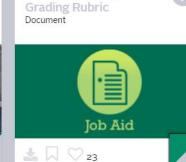
Week 7

Week 8









Integrative Assignment

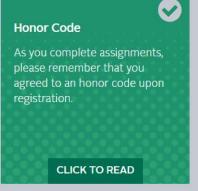












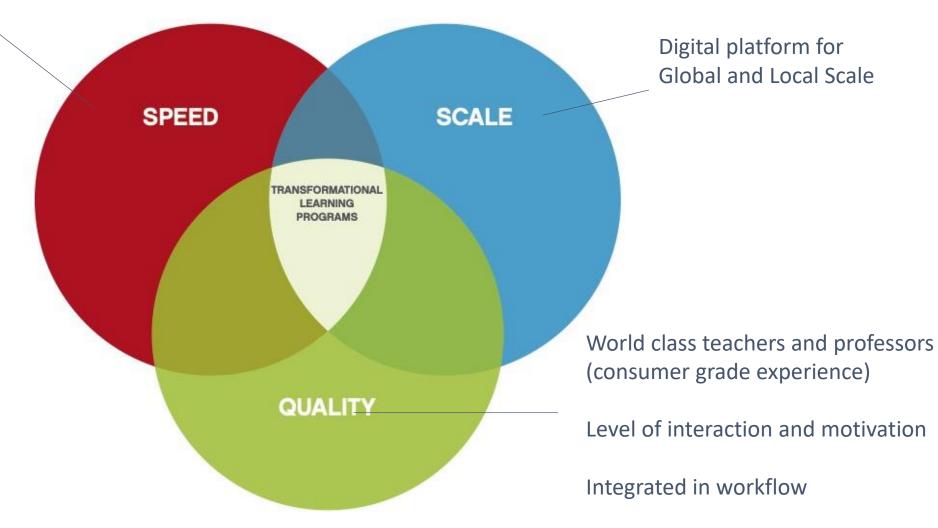


Learnings

The Holy trinity for transformational learning programs

Develop quickly and tune and change in real time and between cohorts

Cadence to support affective knowledge transfer – repetition over time, deliberate practice



COST IS PERSISTENT FACTOR



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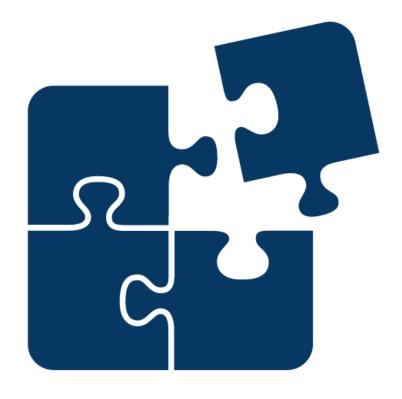
- Business Case
- Planning
- Organization & Governance

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- Systems Evaluation

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- Katrina Williams, Director, Sales Capability
CDW

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Joanne Veech, Global Talent Leader
 PwC

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