

Unlocking Opportunities for Intelligent Learning



*David Wentworth
Principal Learning Analyst,
Brandon Hall Group*



*Barbara Farley,
Director
Conduent
Learning Services*



*Jo Sweales
Director, Learning Solutions
Europe
Conduent Learning Services*

Sponsored by:

CONDUENT



Thank You To Our Sponsor!

CONDUENT



HCM Research and Advisory Firm

FOUNDED IN 1993

Community of 300,000+

10,000 Global Clients

Leading Independent HCM
Research & Analyst Firm

Publishing 2+ Pieces of
Research Each Day



Sample of Our Clients



How We Help You



Learning & Development



Talent Management



Leadership Development



Talent Acquisition



Workforce Management



MEMBERSHIP



STRATEGIC CONSULTING



EXCELLENCE AWARDS



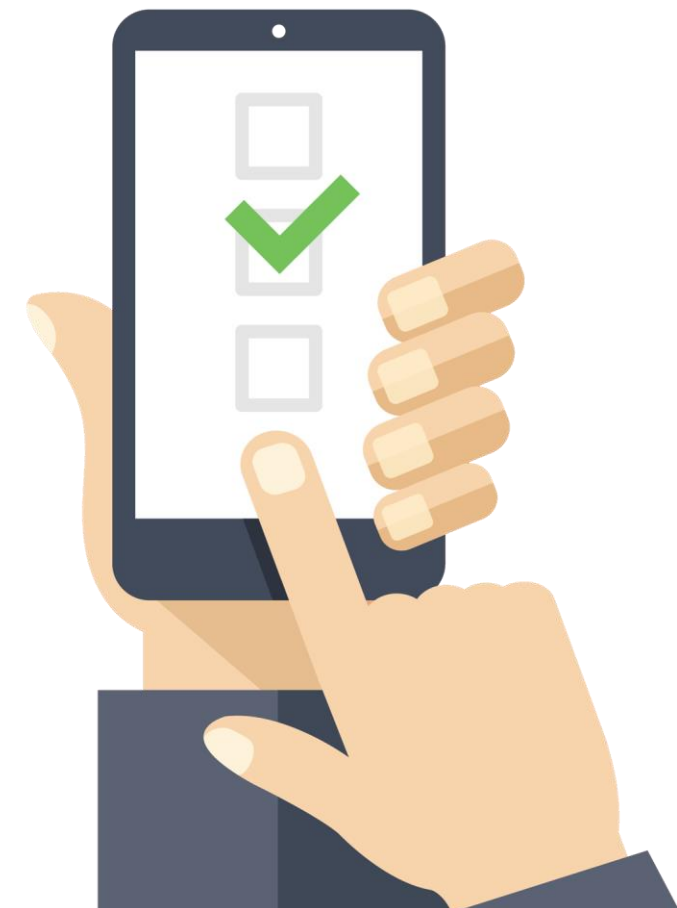
PROFESSIONAL DEVELOPMENT

Open Surveys

- **L&D Benchmarking**
- **Workforce Management Technology**
- **HCM Outlook 2019**
- **Talent Risks**

Visit www.brandonhall.com click **Open Surveys**

If you would like to join a panel of survey takers,
please contact us at success@brandonhall.com



How To Ask Questions



- Submit your *questions* or *comments* about the discussion to our presenters using the **Questions** tab on your control panel.
- Presentation *slides* and *giveaways* can be found in the **Handouts** tab on your control panel.

Recording & Slides will also be sent out after the webinar.

Agenda

- Learning landscape today
- The big shake up
- Evolution of change
- New foundation micro and macro learning
- New blended solution
- New regime – intelligent learning
- New learning architecture
- Keys to unlocking opportunities



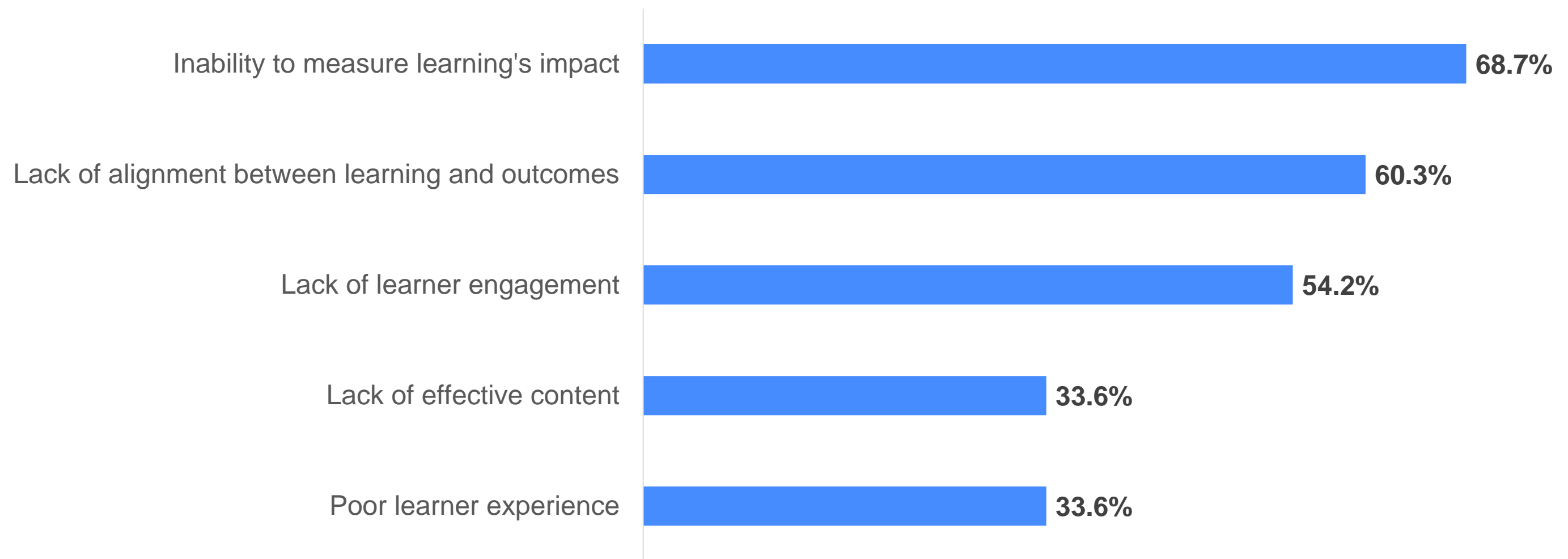
Learning Landscape Today

Current problems within landscape

- Limiting organizational boundaries
- Legacy system
- Content is built for old models
- Tracking and data collection
- Long lead time
- Learners are seeking their own learning
- Strategy to link learning with business

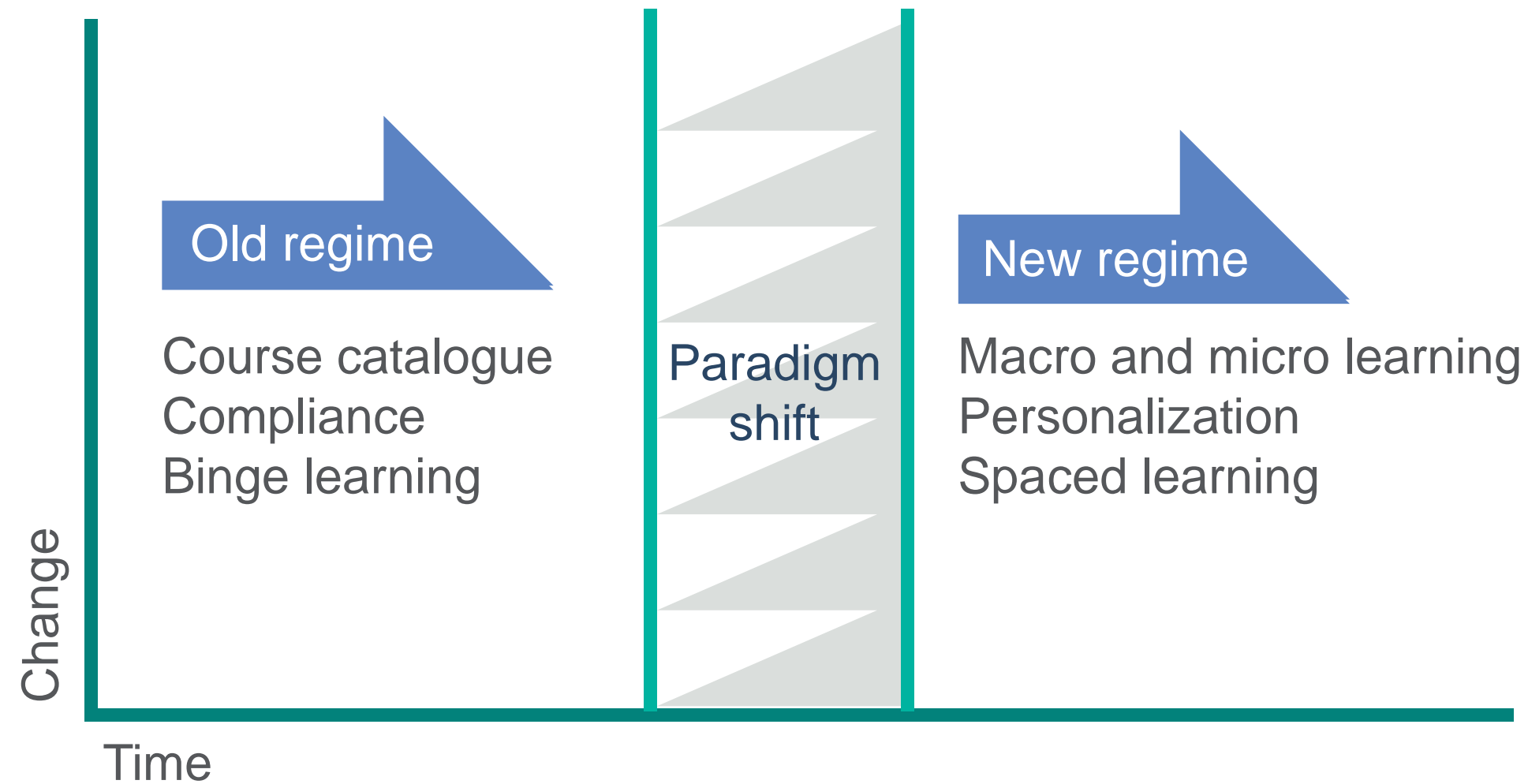


Current Learning Challenges

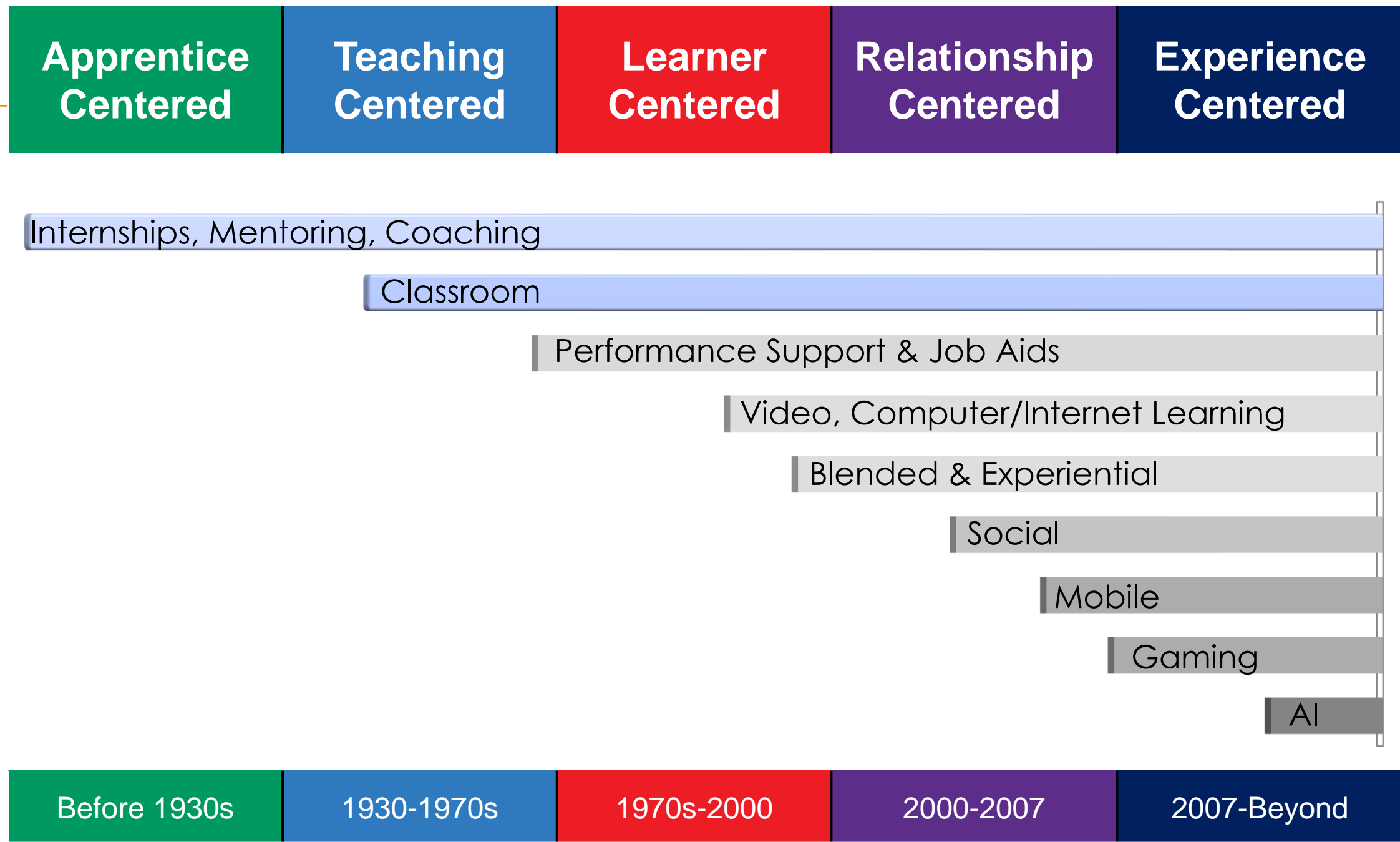


Brandon Hall Group, 2018 Learning Strategy Survey

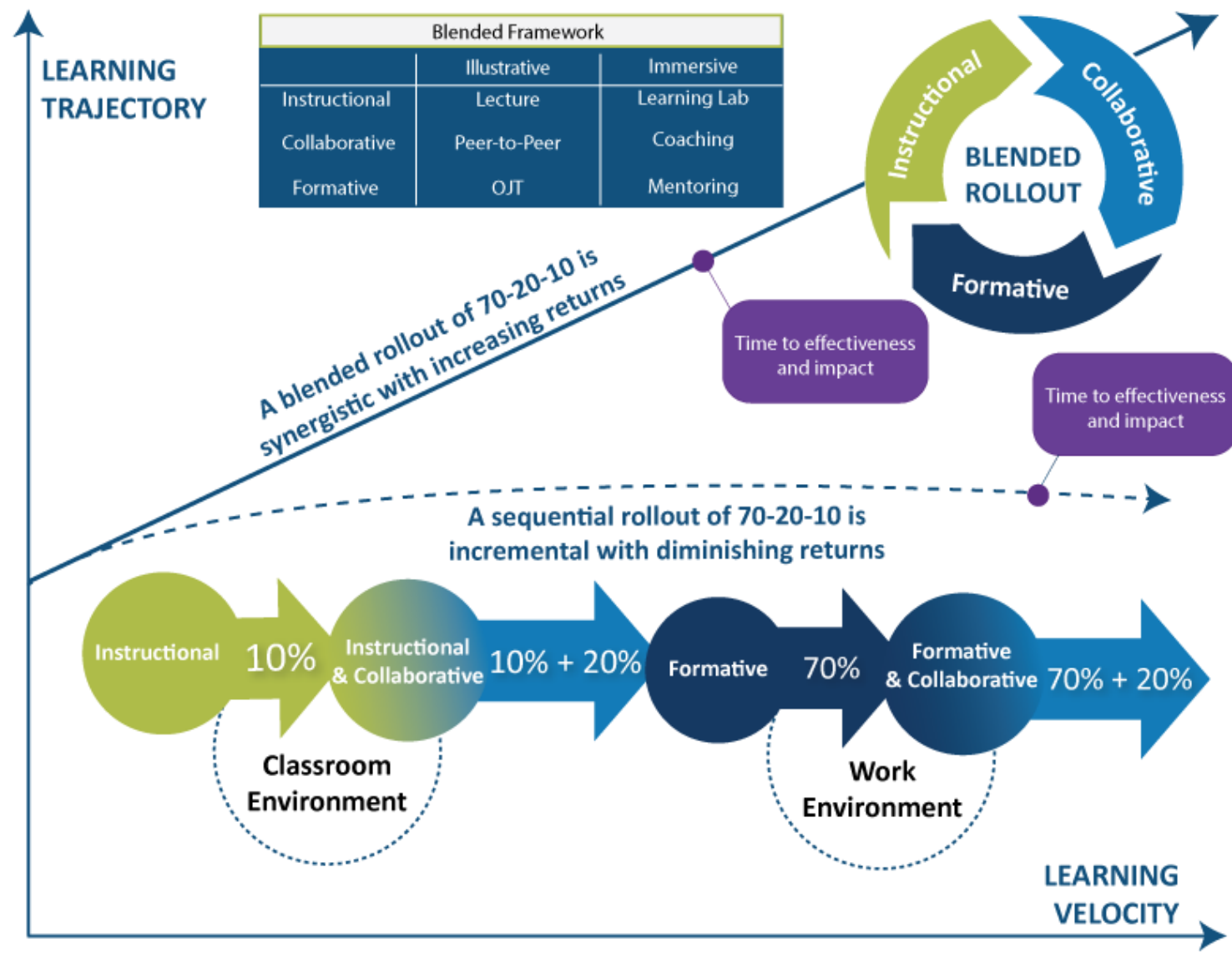
The Big Shake Up



Evolution of Change



New Blended Solution

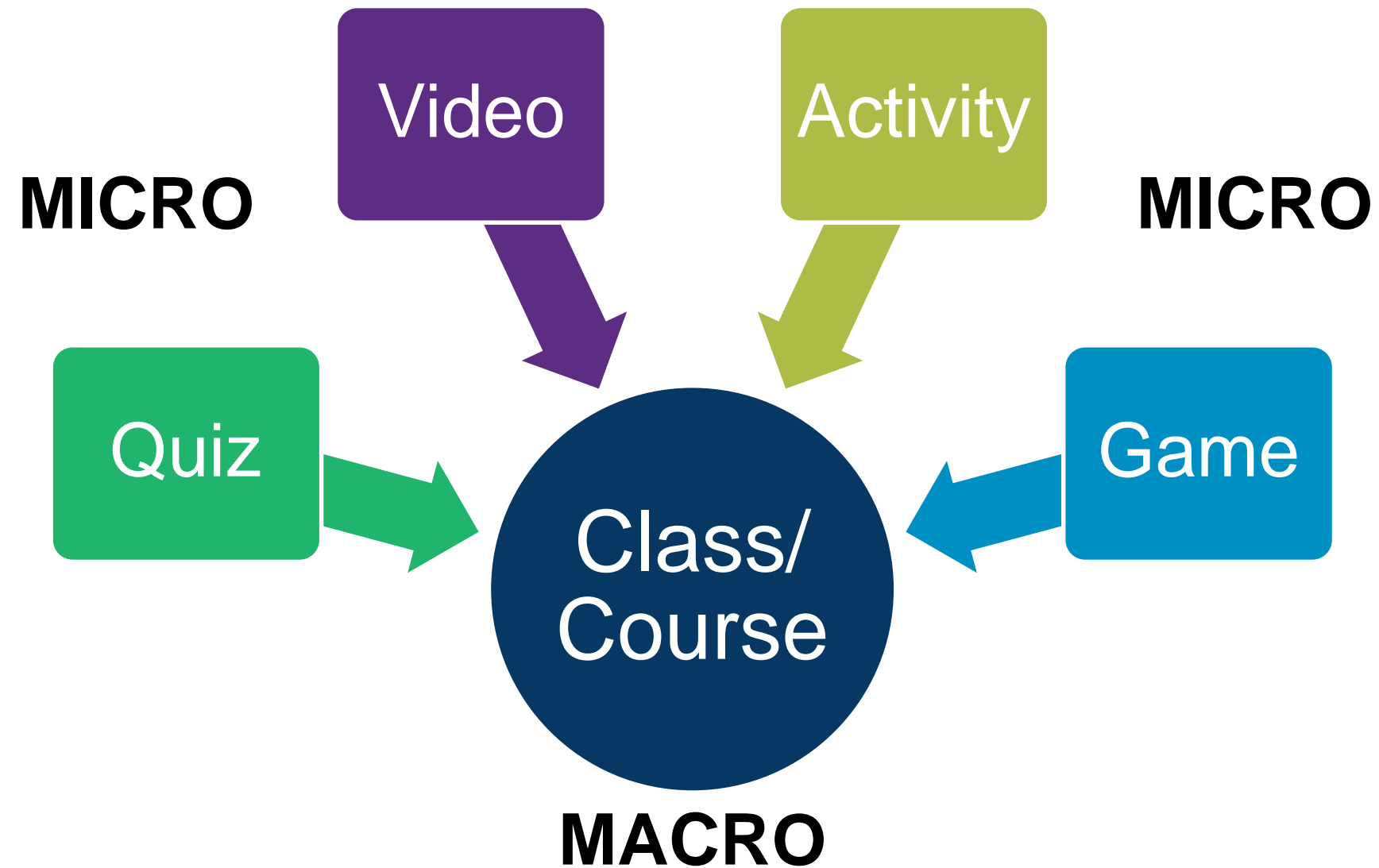


Learning is no longer the outcome, but rather behavior that drives performance

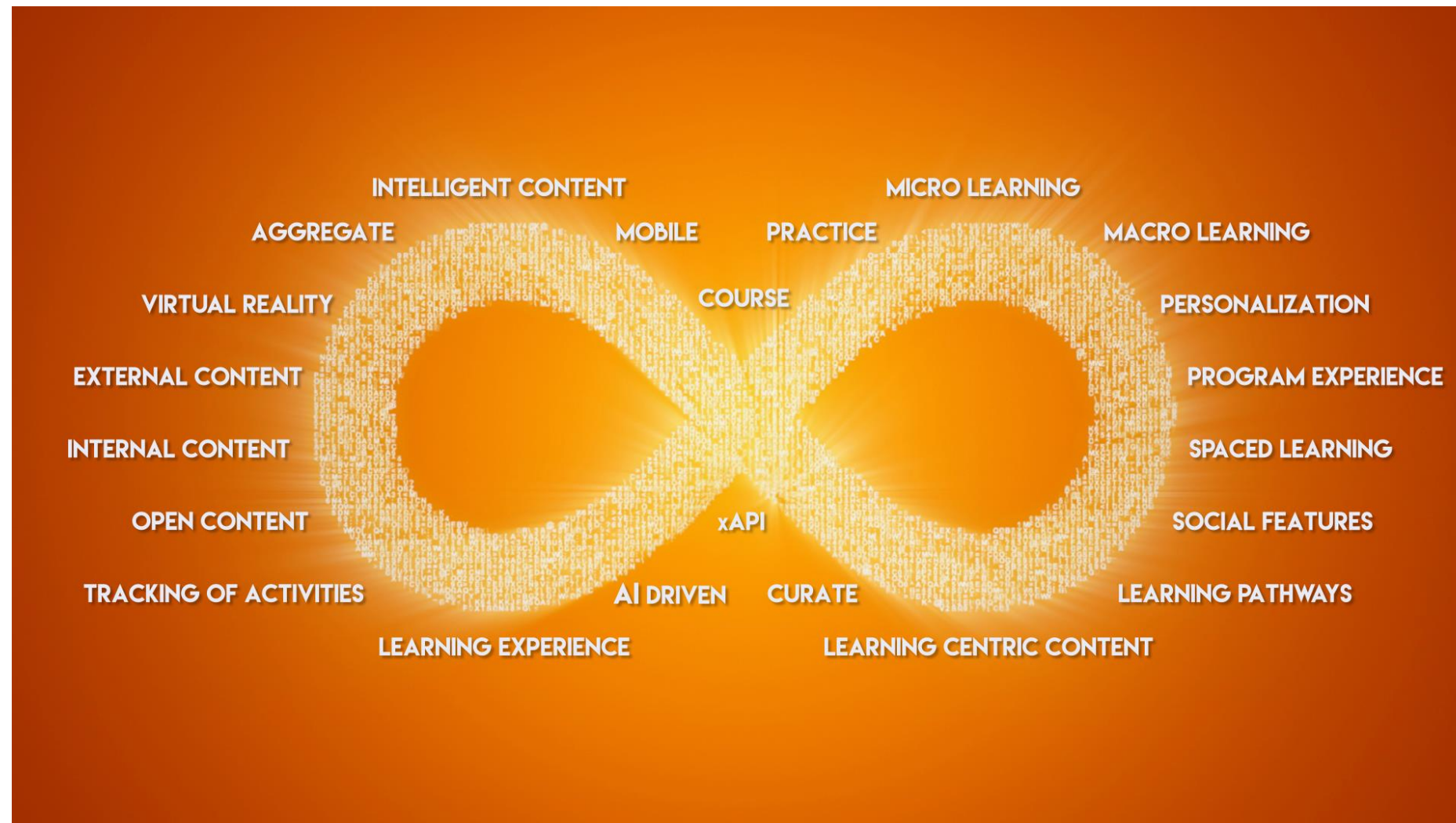
New Foundation – Macro and Micro Learning

	Macro-Learning	Micro-Learning
Moments of need	<ul style="list-style-type: none"> • Learning for the first time • Learning more • When things change 	<ul style="list-style-type: none"> • Learning more • Applying what you've learned • When things go wrong • When things change
Drivers	Directed, prescribed	Self-directed, discovered
Time required	Hours	Minutes
Modalities	ILT, VILT, eLearning	Video, tools, activity
Outcomes	Completion, grades	Retention, behavior

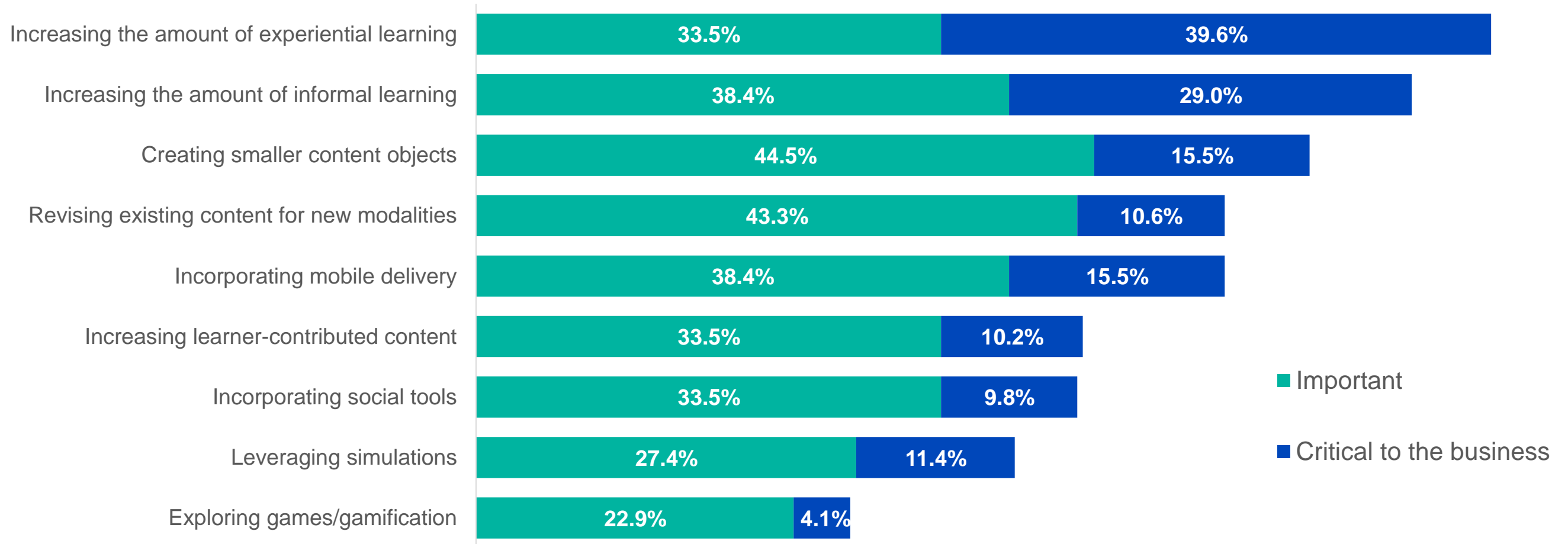
New Foundation – Macro and Micro Learning



New Regime – Intelligent Learning

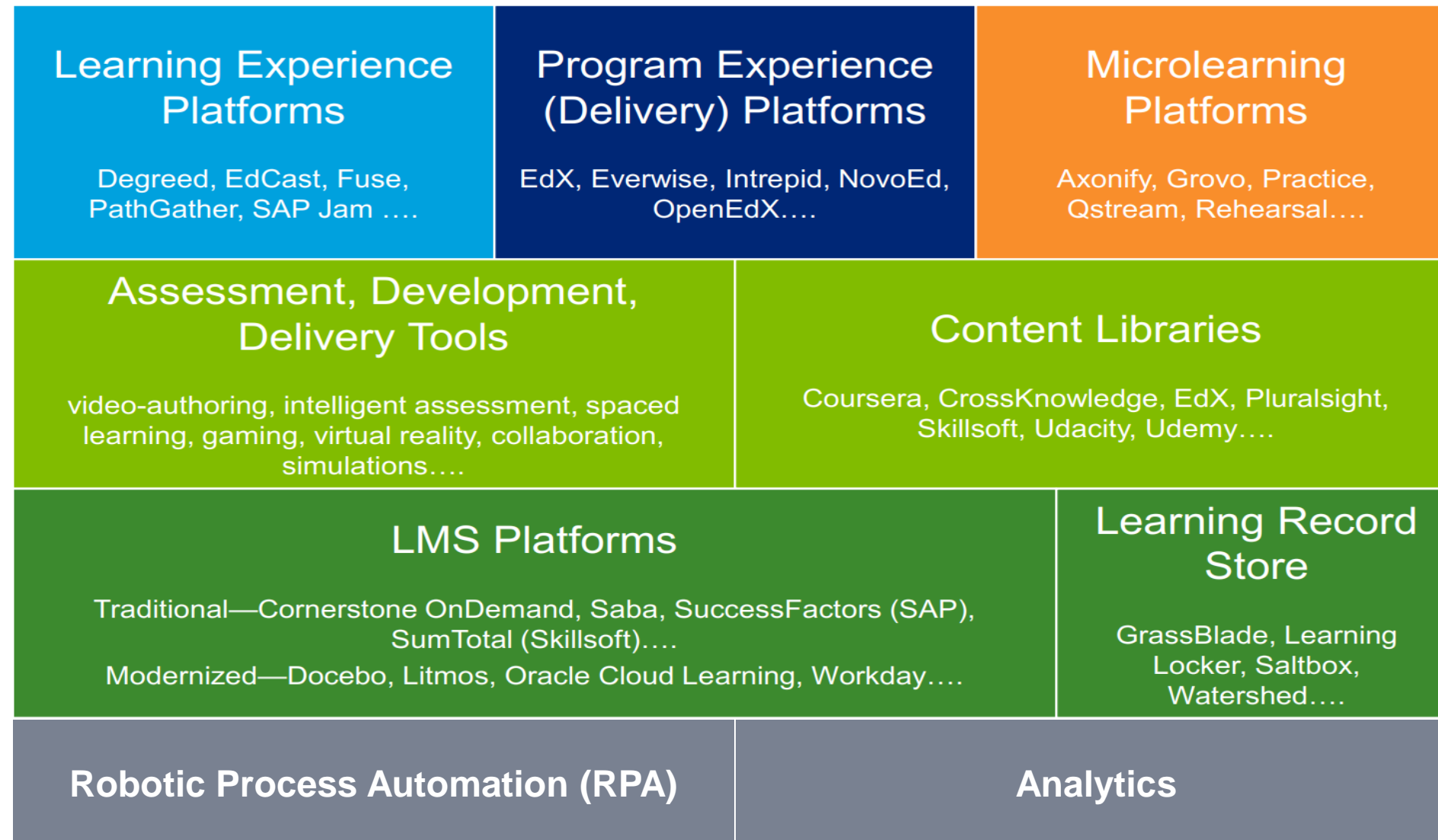


Shifting Priorities



Brandon Hall Group, 2018 Learning Strategy Survey

The New Learning Architecture



Keys to Unlocking the Opportunities

The keys to a successful future learning model will be:

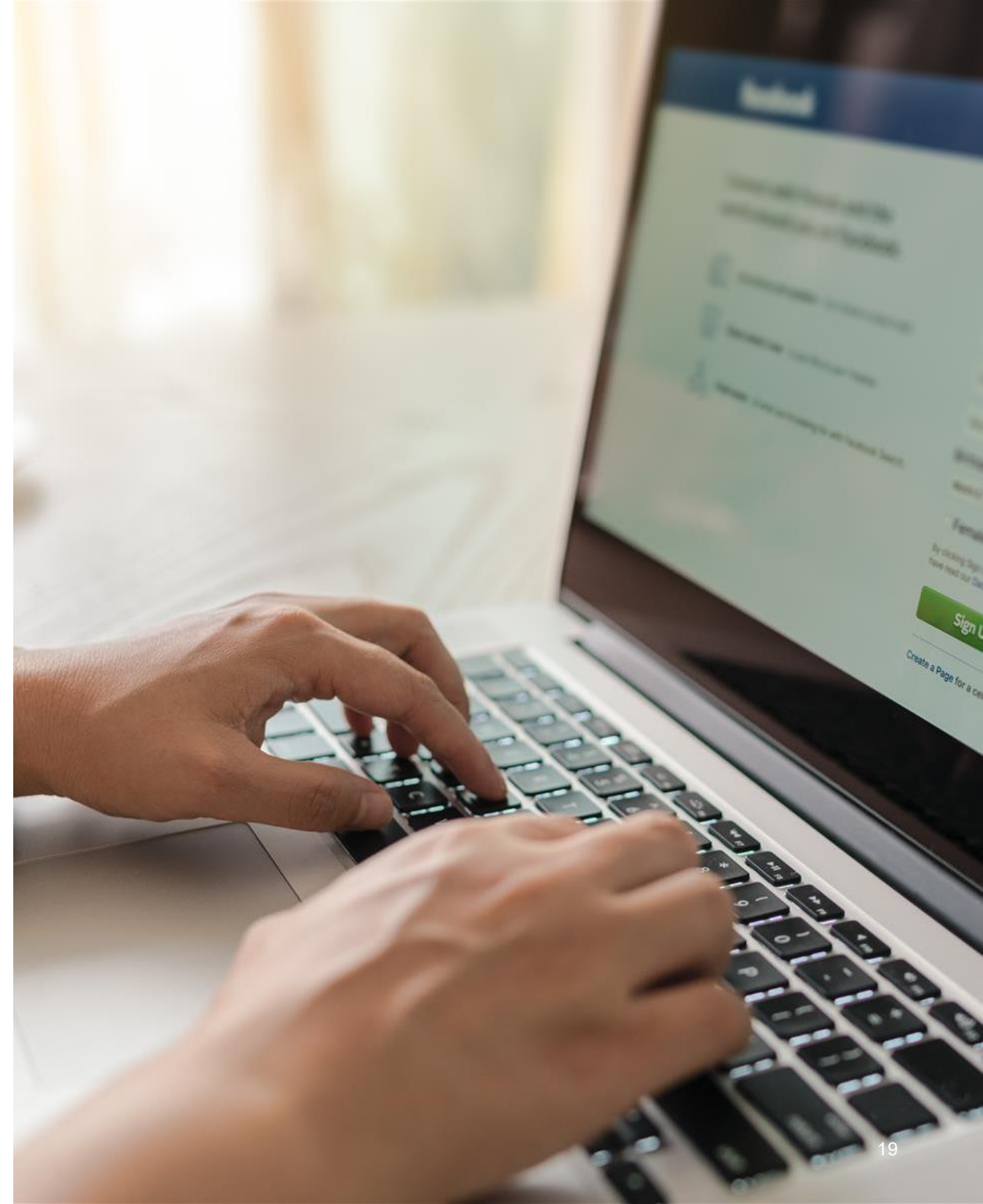
- Technology
- Content
- Process
- Support Structure
- Personalization
- Business Performance
- Commitment



Key #1 Technology

The purpose of technology is to effectively deliver support/instruction to the learner

- Work with IT
- Accessibility to learner in time of need
- Don't replace one big thing in another big thing
- Use the technology as it was intended
- Overall tracking of data



Key #2

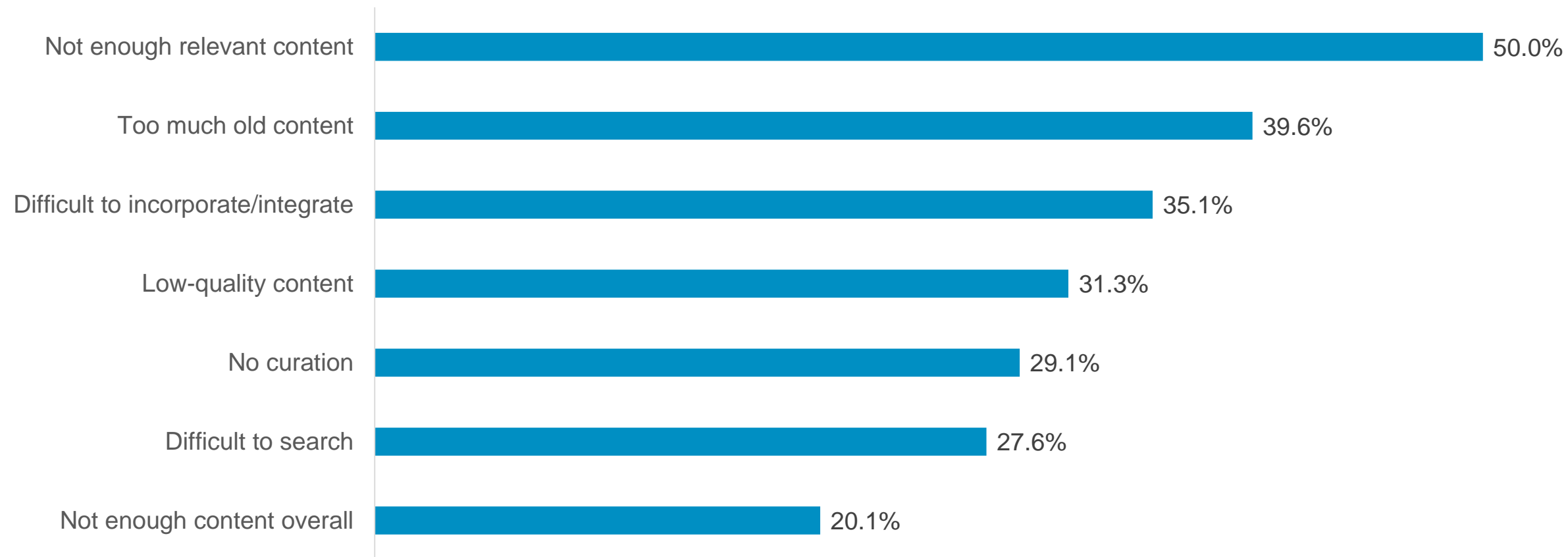
Content

Focus needs to shift from the “business of creating content” to the delivery of usable content to support or instruct

- Supports both macro and micro
- Usable content for all levels
- Automation will impact content design
- Develop repurpose strategy
- Up-skill current skills sets



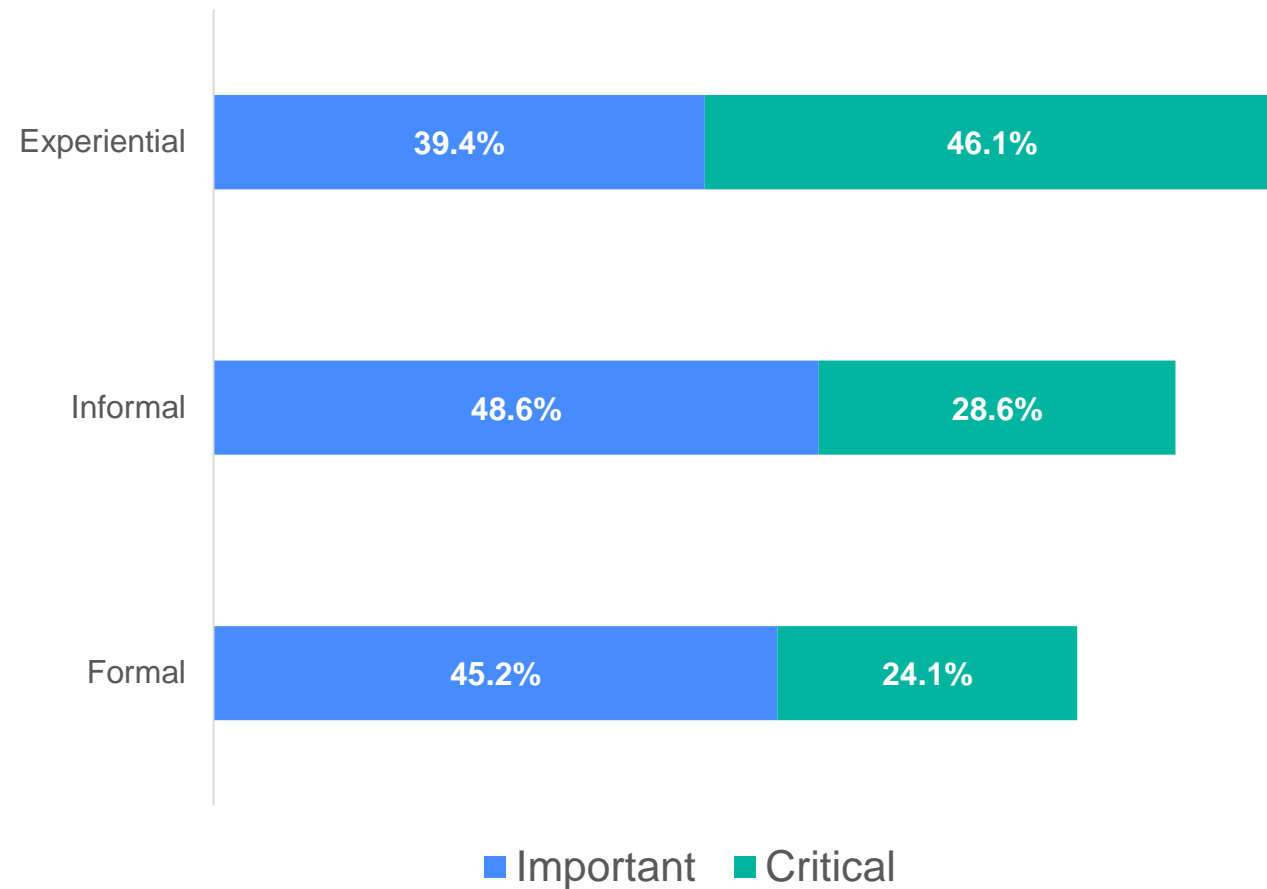
Current Content Challenges



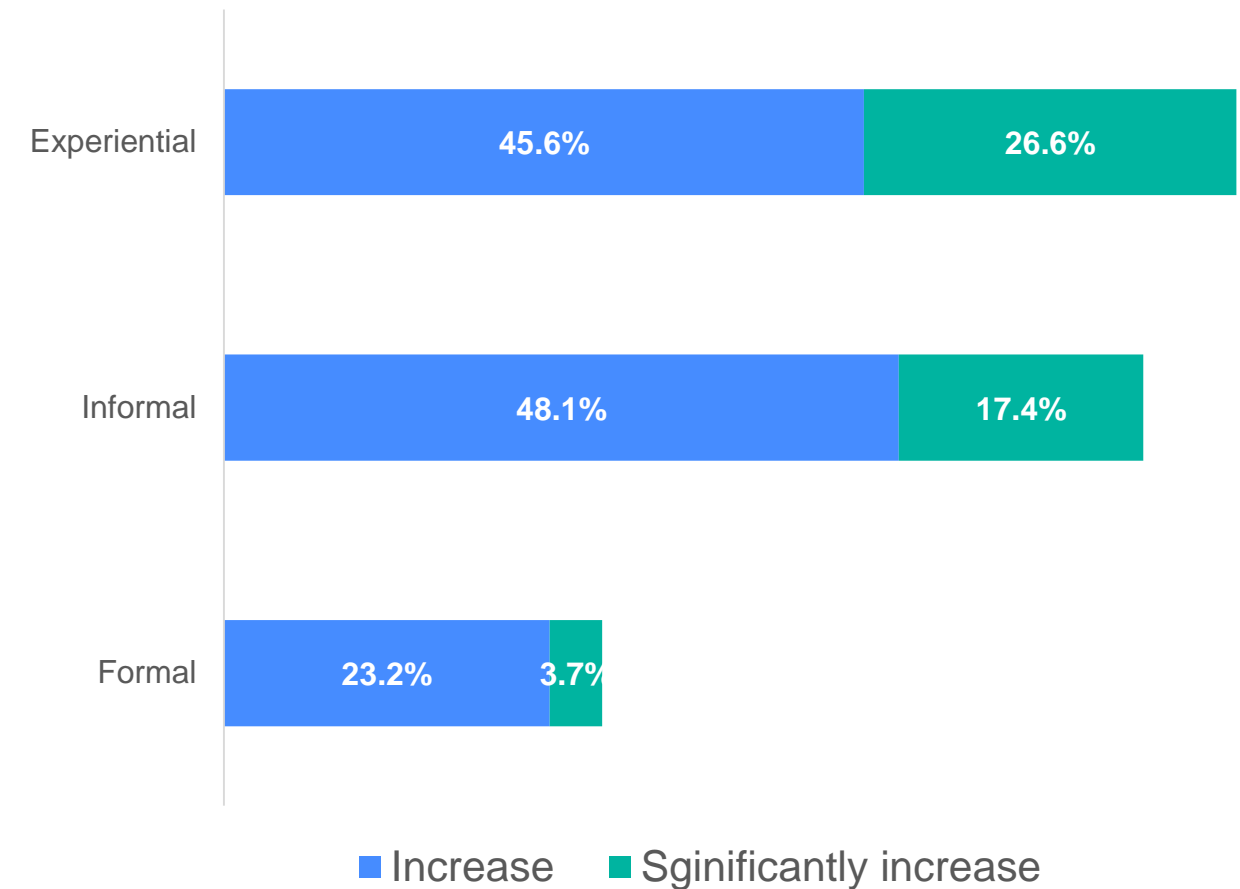
Brandon Hall Group, 2017 Learning Content Survey

Where Content is Headed

Importance



Future Use

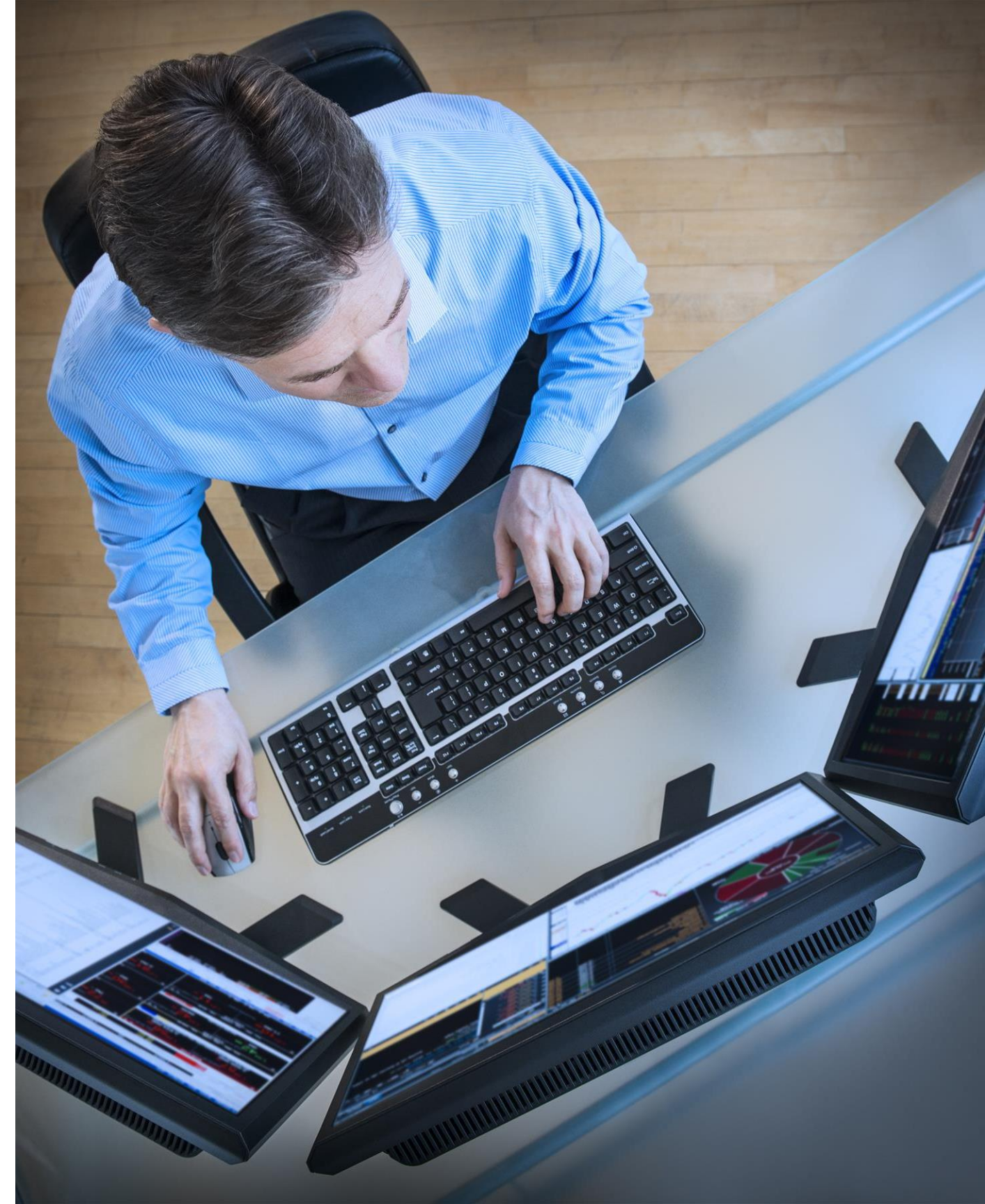


Key #3

Process

Get out of business of learning, and into the intelligent delivery of a solution.

- Analytics are the number one driver to connect and give meaning to all the moving parts
- Current learning models do not produce enough data
- xAPI ecosystems provide more complete data captures



Key #4

Support Structure

The way we organize within our organization will change along with our paradigm shift.

- Performance is managed by team, not hierarchy
- Teams are dynamic
- Assessment and feedback are built into the process
- Ability to predict future needs or changes

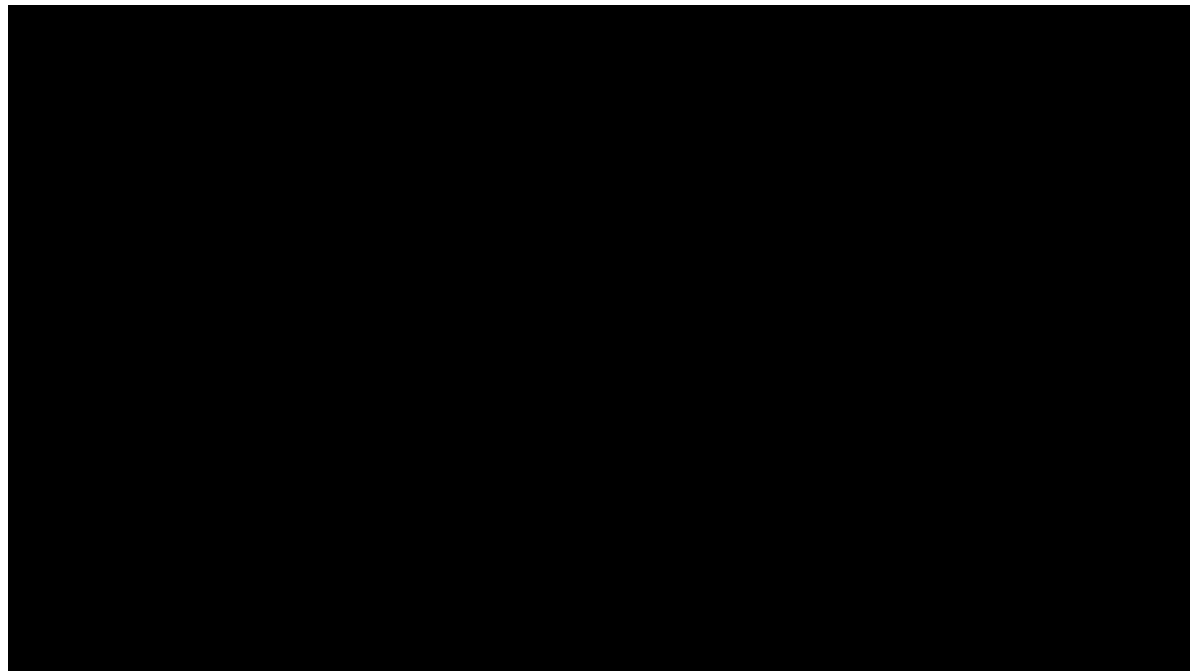


Key #5

Personalization

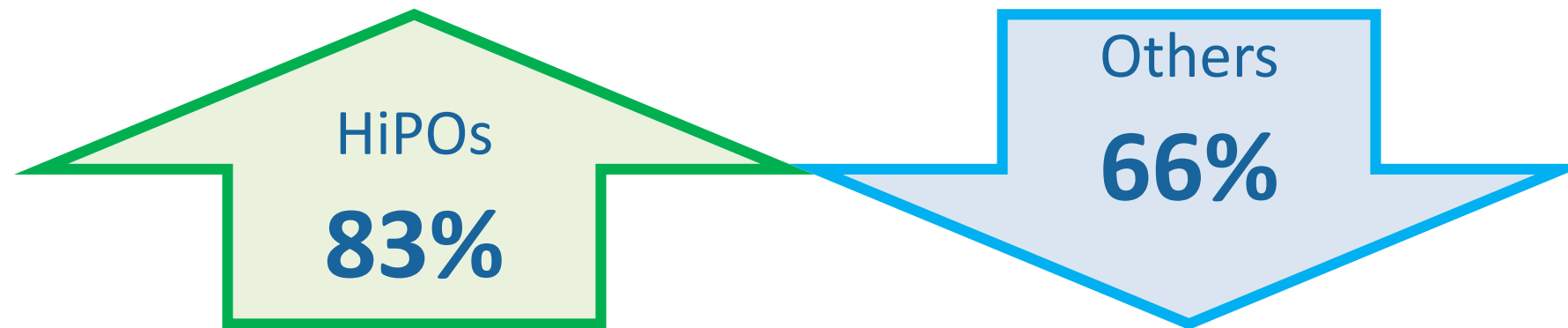
Personalization is the new minimum

- Prescriptive learning based on timing and immediate need
- Couple minutes a day or week not just delivered in large chunks
- Allowing for learners to be part of the learning



Personalization Matters

We are able to deliver learning experiences tailored to the learners' needs and the subject at hand



Important or Critical to the business

Brandon Hall Group, 2017 Personalized Learning Survey

Personalization Matters

Agree/ Strongly Agree

93%

Personalized learning supports an employee in reaching professional goals more efficiently

91%

Personalized learning supports employee needs for continuous development

88%

Personalized learning has helped to improve our organization's strategies, mission, or vision

81%

Personalized learning aligns with the 70:20:10 framework

95%

Personalized learning has improved the link between learning and **individual performance**

91%

Personalized learning has improved the link between learning and **organizational performance**

Brandon Hall Group, 2017 Personalized Learning Survey

Key #6

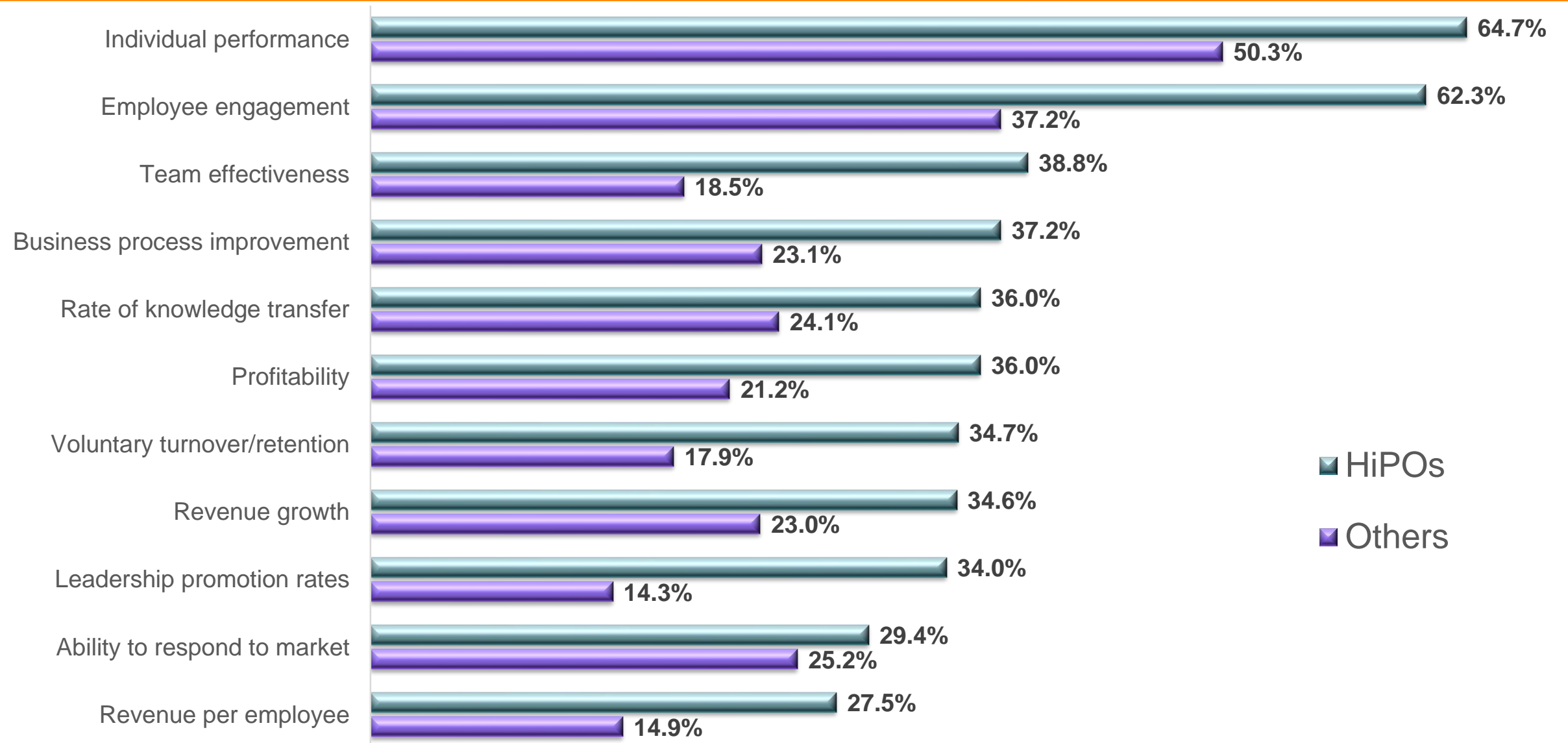
Business Performance

Measure what is important.

- Business data has to be part of equation
- Gain better understanding of the needs of learner
- Finally make a real tie to ROI for learning
- Become an integral business partner



Outcomes as Metrics



Key #7

Commitment to Change

Nothing changes without a drive to do something different.

- Act your way into new thinking
- Culture is everything
- Lead outside the lines
- Assess and adapt



QUESTIONS?

Thank you
for joining us today!

If you have any additional questions, please email us at success@brandonhall.com.

Learn More About Us

Products and services that we offer

How We Help You



Learning & Development



Talent Management



Leadership Development



Talent Acquisition



Workforce Management



MEMBERSHIP



STRATEGIC CONSULTING



EXCELLENCE AWARDS



PROFESSIONAL DEVELOPMENT

We Do This Through...

Research and Analysis that Define New HCM Standards

Success Stories from Global Organizations that Show those Standards in Action

Professional Development that Assesses Current State and Enables Innovation

Flexible Services to Design and Implement Transformative Solutions

Recognition that Validates the Transformation



Membership Offers Tailored Support

RESEARCH ACCESS & EVENTS

- Reports
- Case Studies, Frameworks & Tools
- DataNow® & TotalTech®
- Webinars and Research Spotlights
- Annual HCM Conference

ADVISORY SUPPORT

- Ask the Expert
- 1 on 1 Consultations
- Research Briefings
- Benchmarking

CLIENT SUCCESS PLAN

- Your Priorities
- Executive Sponsor
- Client Associate
- Monthly Meetings



To learn more about becoming a member or to sign up for a free trial, please email us at success@brandonhall.com

Strategic Consulting Offers Expert Solution Development

BENCHMARKING

- Competitive/Comparative
- Maturity Model
- Custom Research

STRATEGY

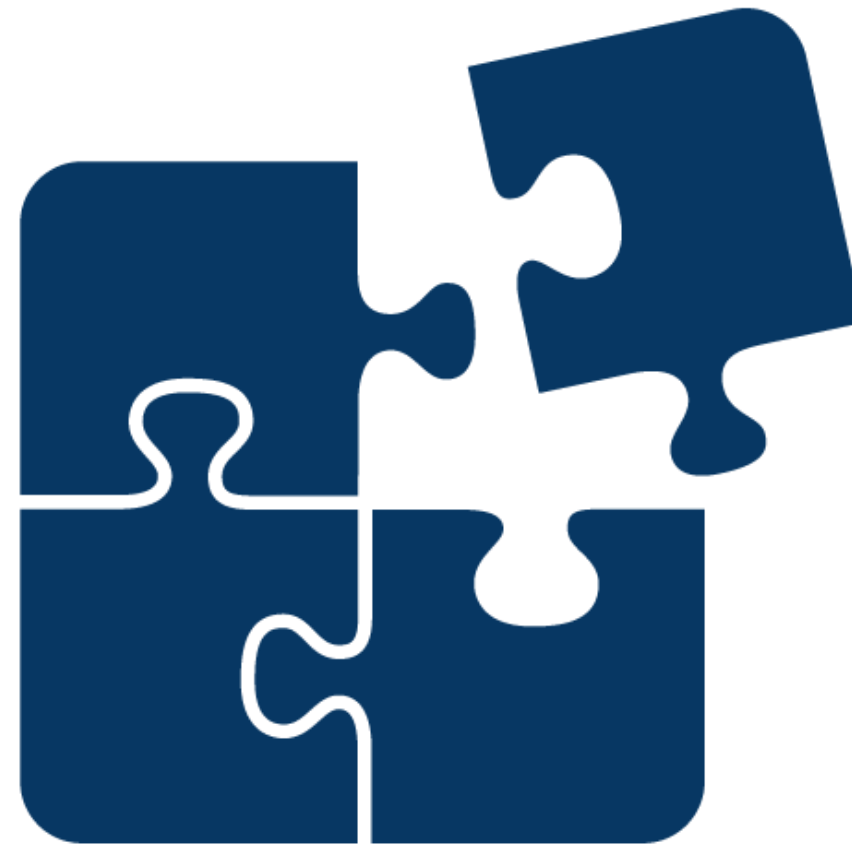
- Business Case
- Planning
- Organization & Governance

TECHNOLOGY SELECTION

- Vendor Selection
- Architecture Design
- Systems Evaluation

DEVELOPMENT & INTEGRATION

- Program Design
- Assessment
- Survey
- Process Integration



To learn more about consulting, please email us at success@brandonhall.com

Why Brandon Hall Group

1

We offer flexible, high-value memberships that offer everything you need at a cost you can afford.

2

Our research is better – more targeted, easily digestible, focused on business results, predictive, prescriptive.

3

Our solutions gets better results – research-driven, focused on the business, simple, targeted, flexible approach.

4

Our case studies are unique for their diversity and focus on business results.

5

Our professional development is practical, tailored to your needs, and equips you to take action.

What Our Clients Have to Say

Brandon Hall Group's Excellence Awards allows you to take a deeper dive and evaluate the programs that you've created at a level that you might not have the opportunity to do... They have always been a cornerstone for me.

- Katrina Williams, Director, Sales Capability
CDW

https://youtu.be/OgdA_tpM55U

What Our Clients Have to Say

I describe the attention and that customer service that I've experienced as being excellent. They are very attentive and wherever I need to be connected to whomever, they are there to help me.

- Joanne Veech, Global Talent Leader
PwC

<https://youtu.be/YkY-v8gfW5k>

HCMx Radio

THE ONLY PODCAST IN THE HCM ARENA THAT WEAVES CURRENT MARKET RESEARCH, HR TECHNOLOGY AND INDUSTRY LEADERS INTO EACH EPISODE



To catch up on the latest episodes, visit www.brandonhall.com/hcmxradio or subscribe on iTunes