Tool to Use





As the workforce management technology market continues to expand and evolve, it is critical that organizations gain an understanding of the technology it will take to deliver effective services in today's environment.

The good news is workforce management systems (WFMS) have never been as user-friendly as they are now. For many years, most service providers worried about capabilities and software features over operability and user experience, but now fully automated systems are also surprisingly easy to use. However, having everything you need at

your fingertips is still essential; in the 2019 Brandon Hall Group Workforce Management Survey, completeness of functionality was listed as the No. 1 reason people chose the WFMS that they did.

Does this mean that there is one system that is right for everyone? Of course, no, and that is the purpose of this Brandon Hall

Group 14-question self-assessment tool. It will help determine which features and functions of workforce management technology are essential for you, which new technologies you might want to consider for the future and which solution provider competencies are essential to your specific needs.

Why People Chose Their Current WFMS

Completeness of functionality

71%

Value proposition/total cost of ownership

57%

Implementation capabilities

57%

Integration with other systems

14%

Product development roadmap

14%

Customer/technical support

0%

Partner in your organization's success

0%





Does your o	organization use	e a workforce-n	nanagement sys	tem (WFMS)?				
□ A	0 pt.*	Cat. A	В	1 pt.	Cat. A	С	1 pt.	Cat. B
No.			Yes, we have c	one system.		Yes, we have t	wo systems.	
D	1 pt.	Cat. C	□ E	1 pt.	Cat. D			
Yes, we have	three systems.		Yes, we have r	nore than three sy	stems.			
	an skip the rest a		are close to catego AS(s) in place?	ory A				
A	1 pt.	Cat. A	В	1 pt.	Cat. B	С	1 pt.	Cat. C
0-2 years.			2-4 years.			4-6 years.		
D	1 pt.	Cat. C	□ E	1 pt.	Cat. D	F	1 pt.	Cat. D
6-8 years.			8-10 years.			10+ years.		

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the most points is your likely category, which is explained on page 11.

POINTS:

CATEGORY:



Please indicate the primary functions for which you chose your current WFMS(s). Α Cat. A&B В Cat. A&B С 1 pt. 1 pt. 1 pt. Cat. A&B Scheduling. Leave/absence management. Time and attendance. D Ε Cat. A&B Cat. A&B 1 pt. 1 pt. 1 pt. Cat. A&B Fatigue management. COBRA. Payroll. G Cat. C&D н Cat. C&D Cat. A&B 1 pt. 1 pt. 1 pt. Workforce analytics. Workforce planning. Compliance. Cat. C&D Cat. C&D Cat. C&D 1 pt. 1 pt. J Κ 1 pt. L Compensation. Benefits. Talent acquisition. Cat. C&D M Cat. C&D N 0 Cat. C&D 1 pt. 1 pt. 1 pt. Performance management. Workforce management. Employee self-service. P 1 pt. Cat. C&D Manage self-service.

POINTS (CUMULATIVE):

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the

most points is your likely category, which is explained on page 11.

CATEGORY:



Please indic	ate the primary	reason you cho	se your currer	nt WFMS provide	er(s).			
A	1 pt.	Cat. A	В	1 pt.	Cat. C	С	1 pt.	Cat. C
Implementati	ion capabilities.		Custome	r/technical suppor	rt.	Completene	ess of functionality.	
D	1 pt.	Cat. B	□ E	1 pt.	Cat. D	□F	1 pt.	Cat. C
Value propos	ition/Total cost of	ownership.	Product	development road	map.	Integration v	with other systems.	
☐ G	1 pt.	Cat. D						
Partner in yo	ur organization's s	uccess.						
ls your prim	ary WFMS provi	ider a point sol	ution or suite	provider?				
A	1 pt.	Cat. A&B	В	1 pt.	Cat. C&D			
Single-point v	workforce solution	 1 .	Part of a	suite of talent solu	utions.			

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the most points is your likely category, which is explained on page 11.



A	1 pt.	Cat. A	В	1 pt.	Cat. A	□ c	1 pt.	Cat. B
Not at all.			Somewhat impo	ortant.		Important.		
D	1 pt.	Cat. B						
Critical.								
Do you have a	ny of the foll	owing software	in place in addition t	to your WFMS?	? (Select all that	apply)		
A	1 pt.	Cat. C&D	В	1 pt.	Cat. C&D	С	1 pt.	Cat. C&D
Learning manag		Cat. C&D	Talent managem	-	Cat. C&D	Talent acquisiti		Cat. C&D
		Cat. C&D		-	Cat. C&D	=		Cat. C&D
Learning manag	ement.		Talent managem	nent.		Talent acquisiti	on.	
Learning manag	ement.		Talent managem	nent.		Talent acquisiti	on.	



What is your	overall satisf	action with your \	WFMS?					
A	5 pt.	Cat. B&C	В	5 pt.	Cat. B&C	С	5 pt.	Cat. A&D
Not at all satisf	fied.		Somewhat sa	tisfied.		Satisfied.		
D	5 pt.	Cat. A&D						
Very satisfied.								
		action with your \				·		
A	5 pt.	Cat. B&C	В	5 pt.	Cat. B&C	<u> </u>	5 pt.	Cat. A&D
Not at all satisf	fied.		Somewhat sa	tisfied.		Satisfied.		
D	5 pt.	Cat. A&D						
Very satisfied.								

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the most points is your likely category, which is explained on page 11.



Are looking	to replace you	ır WFMS?						
A	7 pt.	Cat. B&C	В	7 pt.	Cat. A&D			
Yes.			No.					
How quickl	y are you looki 3 pt.	ing to replace you	WFMS?	3 pt.	Cat. B&C		3 pt.	Cat. A&D
Within the n	ext 30 days.		Within the r	next six months.		Within the r	next year.	
□ D	3 pt.	Cat. A&D	E	3 pt.	Cat. A&D			
Within the n	ext two years.		Don't know.					

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the most points is your likely category, which is explained on page 11.



What is the most important area are you looking to improve with your next WFMS? Α В C 1 pt. Cat. A&D 1 pt. Cat. D 1 pt. Cat. C Ability to integrate with other systems. Analytics consulting. Browser compatibility. D Ε 1 pt. 1 pt. Cat. D 1 pt. Cat. C Cat. C Mobile capabilities. Change management services. Languages. G Н 1 pt. 1 pt. Cat. D 1 pt. Cat. B Cat. B Consulting services. Implementation services. Cloud services. Cat. C J 1 pt. Cat. C K 1 pt. 1 pt. Cat. B L User training. Browser compatibility. Industry coverage. М 1 pt. Cat. B 1 pt. Cat. B 1 pt. Cat. D Total cost of ownership. Ease of use. Reporting and analytics.

By adding your scores for each question in categories A through D, you will get a final score. The category in which you scored the most points is your likely category, which is explained on page 11.



□ A	1 pt.	Cat. B&C	□В	1 pt.	Cat. B&C	c	1 pt.	Cat. B&C
Implementat	ion capabilities.		Customer/tec	hnical support.		Completenes	ss of functionali	ty.
☐ D	1 pt.	Cat. B&C	□ E	1 pt.	Cat. A&D	□F	1 pt.	Cat. A&D
Value propos	ition/total cost o	of ownership.	Product devel	opment roadm	ap.	Partner in yo	ur organization's	s success.
A	1 pt.	Cat. C&D	В	1 pt.	Cat. C&D	c	1 pt.	Cat. C&D
Learning mar	nagement.		Talent manage	ement.		Talent acquis	sition.	
Learning mar	nagement. 1 pt.	Cat. C&D	Talent manage	ement.	Cat. C&D	Talent acquis	sition.	Cat. A&B
_	1 pt.	Cat. C&D	_		Cat. C&D			Cat. A&B
D	1 pt.	Cat. C&D	□ E		Cat. C&D	<u></u>		Cat. A&B

most points is your likely category, which is explained on page 11.



Scoring Explanation

By taking the features closely associated with specific types of organizations from the 2019 Brandon Hall Group Workforce Management Survey, we see those most closely aligned with successful organizations in your space. Success is measured by growth in the following areas over the last year: revenue, customer satisfaction, market share, customer retention and employee engagement. Combined with our extensive knowledge of service providers (Brandon Hall Group conducts more than 200 service-provider briefings per year), this allows us to closely align your current state and needs with what is available in the market.



Category Explanation

Category A

Your current system, while not loaded with features, has much of what you need. The next steps are to integrate it with other common platforms such as an ATS or a performance-management system.

Category B

Your current system is not feature-rich nor addressing your needs. You require a solution with a full suite of capabilities but you should start with the basics, then add modules as needed/budgeted.

Category C

Your current system has ample functionality but you are not getting the most out of it. Look for a service provider known for their offerings or contact your current provider to ensure you are aware of their current offerings; there may features you are not aware of.

Category D

You have a fully loaded system with much capability and are currently happy with your provider. The next steps are fully integrating outside of core HR into deeper talent-management software such as assessments and succession management.



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About Brandon Hall Group

Brandon Hall Group is an HCM research and advisory services firm that provides insights around key performance areas, including Learning and Development, Talent Management, Leadership Development, Talent Acquisition, and HR/Workforce Management.

With more than 10,000 clients globally and 25 years of delivering world-class research and advisory services, Brandon Hall Group is focused on developing research that drives performance in emerging and large organizations, and provides strategic insights for executives and practitioners responsible for growth and business results.

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Our Services

GET HELP TO DRIVE RESULTS FOR YOUR TALENT

In today's volatile and global business climate, managing talent for high-performance plays an increasingly crucial role in an organization's growth and future success. Effective talent management is a top priority in organizations everywhere because, while organizations recognize the need to obtain and retain people with the very best skills, they continue to struggle to implement effective strategies to do so. HR and Learning professionals need to be able to successfully define organizational talents needs and skills, identify talent strengths and career goals, and align organizational needs to individual needs. Rethink your strategy, validate your assumptions, transform your business, and optimize your time with the use of reliable data, tools, and guidance.



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I ATTRACT

DEVELOP

PERFORM

RFTAIN

OPTIMIZE

Our Services (Continued)

GET HELP WITH YOUR HR SERVICES MANAGEMENT & DELIVERY

As described in the employee lifecycle, processes are linked to employee transactional processes (e.g., compensation, benefits, compliance, contingent workforce management, etc.) via workforce planning and analytics.

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- Expense Management
- Benefits & Compensation

- Contingent Workforce Management
- Compliance
- Time & Labor Management

GET CONSULTING HELP WITH...

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- Governance & Business Alignment
- Executive Management
- Team Development

- Measurement & Analytics
- Program Design & Deployment
- Technology Selection,
 Management & Integration

- Organizational Structure
- Measurement & Analytics
- Change Management
- Budgeting & Forecasting

Membership Offers Tailored Support

At the core of our offerings is a Membership Program that combines research, benchmarking and unlimited access to data and analysts. The Membership Program offers insights and best practices to enable executives and practitioners to make the right decisions about people, processes, and systems, coalesced with analyst advisory services which aim to put the research into action in a way that is practical and efficient. Membership also provides you direct access to our seasoned team of thought leaders dedicated to your success, backed by a rich member community, and proactive support from our client services team.

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