



# Reskilling and Upskilling to Stop the Great Resignation



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Be sure to visit them at <https://www.opensesame.com/>.





# Working together.



**Learning & Development**



**Talent Management**



**Diversity, Equity and Inclusion**



**Leadership Development**



**Talent Acquisition**



**Human Resources**

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A program specifically designed as a single source of truth that can validate your technology selection decisions.

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Two annual programs that [recognize](#) the best organizations that have successfully deployed programs that have achieved measurable results.

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[Organizational Excellence](#) Certification is the next step beyond the Excellence Awards, looking at the department as a whole.

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# Open Surveys.

Visit [www.brandonhall.com](http://www.brandonhall.com) and click on *Open Surveys* to access the complete list of available surveys.

If you would like to join a panel of survey takers, please email us at [success@brandonhall.com](mailto:success@brandonhall.com).

## **The True Value of Hiring Essential Workers More Effectively**

[Take the survey](#)

## **Reimagining Talent Management for Hybrid Work**

[Take the survey](#)

## **Automating the Talent Acquisition Process Through AI, RPA and ML**

[Take the survey](#)

## **Creating an Employee-Centric Culture**

[Take the survey](#)

# Engage with us.

## Ask Questions

**Ask us questions and start a discussion with us!** Use the question box on your control panel to chat with our presenters.

## Handout(s) and the Recording

A copy of today's presentation is available in the handouts section of your control panel. **We will share a link to the recording via email after we conclude.**

## Polls

We may launch polls throughout today's presentation to better understand you and our audience. **We would love your participation!**

The screenshot shows a sidebar control panel with the following elements:

- Handouts: 1** (dropdown menu)
- Slide Handout.pdf** (document icon)
- Questions** (dropdown menu)
- A green message box containing: "Thank you for joining today's webinar. Access to the recording will be sent to all attendees within 24 hours. If you have technical difficulties please contact Citrix at 800.263.6317"
- A text input field with the placeholder "Type question here."
- A "Send" button with a paper plane icon.
- A "Sample" section with "Webinar ID# 161-795-899"
- A red dot notification: "This session is being recorded."
- The **GoToWebinar** logo and name.

Three arrows point to these features: a blue arrow to the handout, a yellow arrow to the question box, and an orange arrow to the recording notification.





## Agenda

INTRODUCTIONS

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THE CURRENT STATE OF SKILLS AND THE IMPACT OF THE  
PANDEMIC

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WHAT EMPLOYEES NEED AND WANT IN THIS  
ENVIRONMENT

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PROVIDING LEARNING OPPORTUNITIES

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EXAMPLES OF UPSKILLING AND RESKILLING STRATEGIES.

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**More than eight in 10 organizations** plan to work in a hybrid model **and almost two-thirds** say at least 60% of the workforce supports hybrid work going forward.

Despite the widespread support for hybrid work, employee turnover is expected to increase in 69% of organizations in the next year.

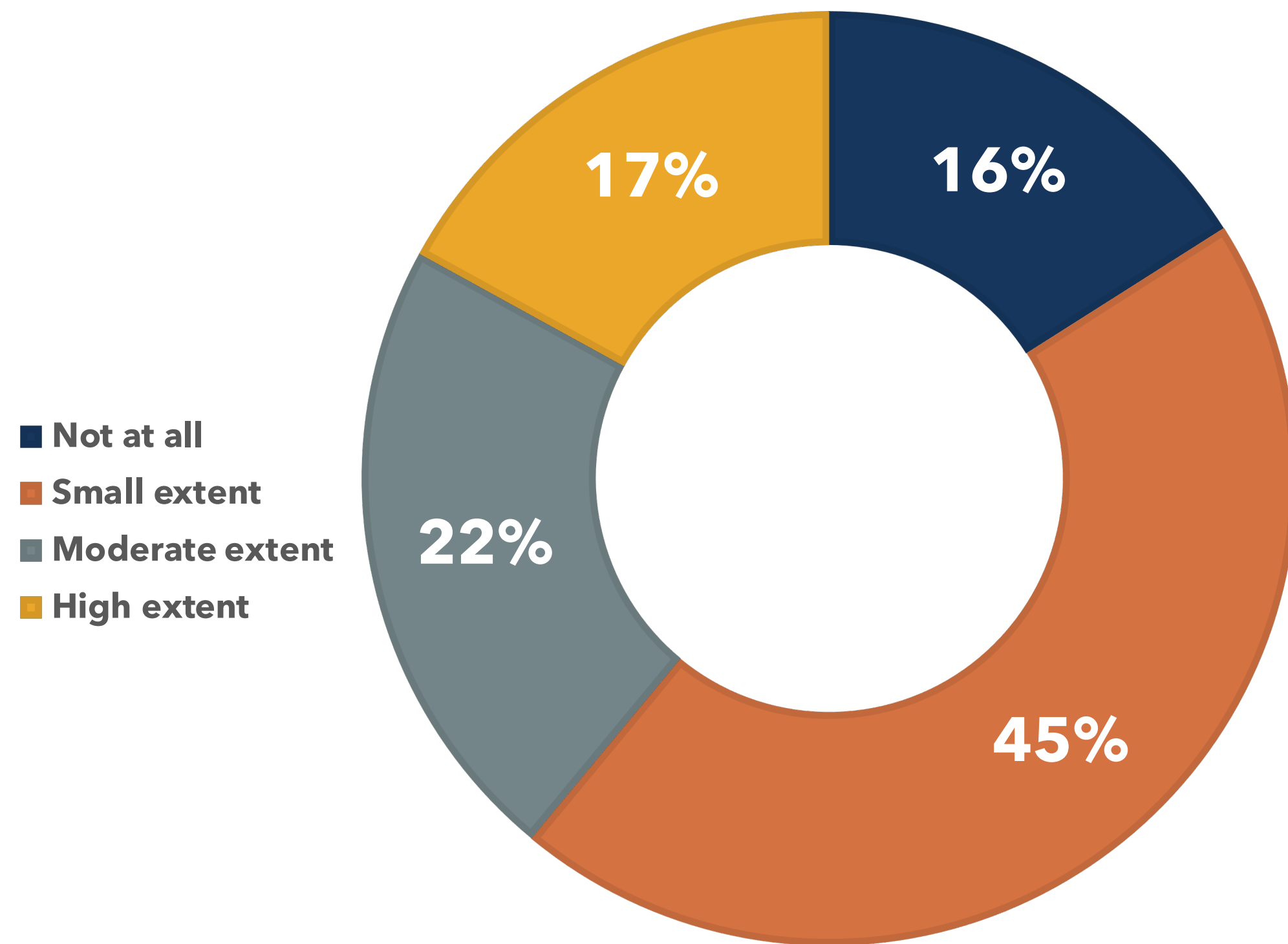
# Expected change in **employee turnover**.

Next 6-12 months.





# Extent turnover will correlate to organization's work model.

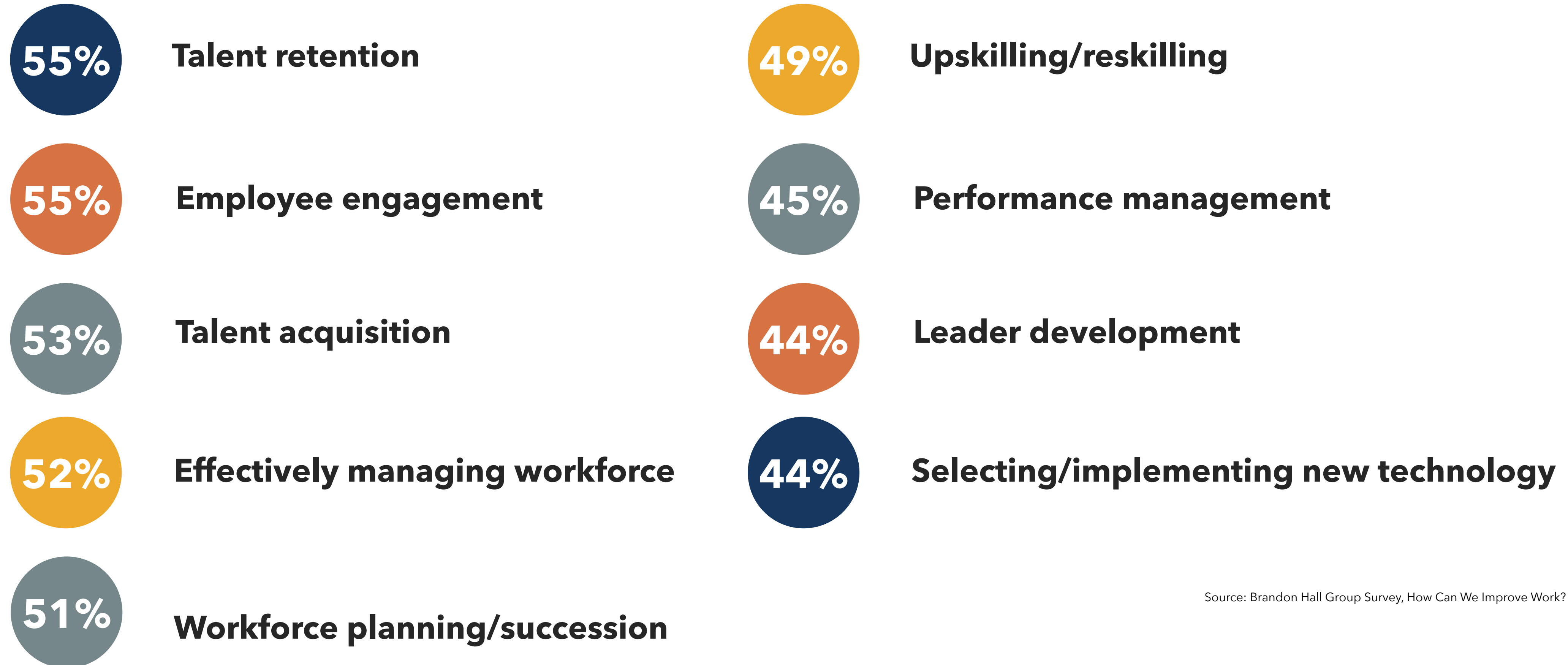


- ➔ About four in 10 organizations believe there is a moderate or high correlation between the work model they use and the increased turnover they expect.
- ➔ Work flexibility is a significant issue — but there are many more, including organizational culture and leadership — that organizations must figure out.
- ➔ Hiring new talent, retaining current talent and employee engagement all rate as higher concerns than managing the hybrid workforce.

- ➔ As we said at the beginning of the pandemic, COVID-19 did not cause workforce problems, it merely magnified them.
- ➔ All the challenges organizations face now — talent management, engagement, leader development, upskilling and reskilling, team development, career development and more — have been around for decades. They came to a sharper point because of the health crisis and the impact it had on the workforce and society.
- ➔ Now is the time for progress.

# Serious/extreme challenge over the next 6 months.

4 or 5 on a 5-point scale.



Source: Brandon Hall Group Survey, How Can We Improve Work?

# Why Skills?

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L&D can **assign value** to skills and **communicate better** with HR to determine the value of internal human capital.

Employees can know where they stand in terms of **being viewed as high potential** based on the skills they possess.

Employees and Employers can have a conversation about the **skills required for a job and understand where the gaps are** and where the developmental opportunities exist.

L&D can **close those gaps** with content that teaching those skills.

HR can **recruit for those skills** and reward for skills earned.

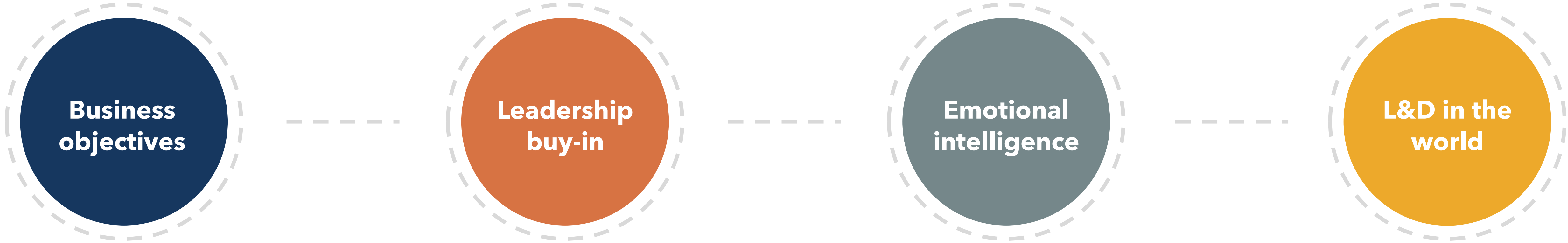


# Critical skills.

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- Emotional intelligence
- Critical thinking
- Innovation
- Analytics
- Collaboration
- Continuous learning
- Adaptability
- Coaching mindset
- Learning agility
- Valuing diversity
- Team building
- Data driven
- Cultural agility
- Design thinking
- Project management
- Resilience (mental and emotional)
- Digital agility
- Valuing inclusion
- Active listening
- Creativity
- Cognitive thinking
- Flexibility
- Systems thinking
- Digital communication
- Virtual collaboration
- Curiosity
- Organizational awareness
- Technically proficient
- Social awareness
- Conceptual thinking
- Process oriented
- SWOT evaluation
- Online/social media safety skills
- 'Netiquette'
- VUCA evaluation

# Connect skills to business objectives & real life.





**Determine ALL the skills your organization will need**

### Business Skills

- Leadership / Management
- Accounting
- Telephone Skills
- Time Management
- Sales
- Communication



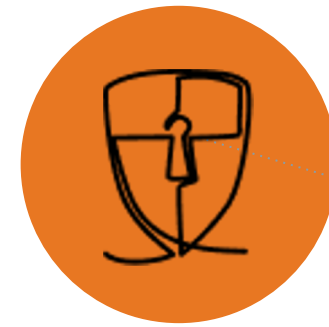
### Technology

- Microsoft Office
- Desktop
- Social Media
- IT
- Cisco
- Web Development



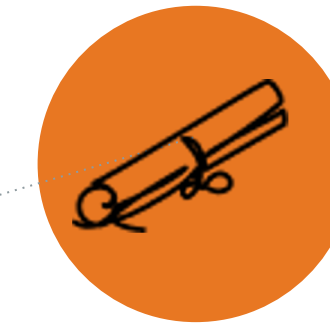
### Safety

- Workplace Safety
- OSHA
- Fire Safety
- Forklift Safety
- Defensive Driving



### Certifications

- Microsoft Certification
- Project Management (PMI / PMBOK)
- Human Resources
- CompTIA



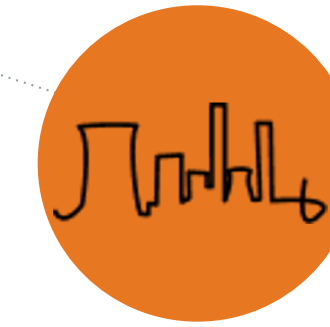
### Compliance

- Ethics
- GDPR
- Privacy
- Cybersecurity
- Code of Conduct
- Bribery & Corruption
- Harassment Prevention



### Industry Specific

- Finance
- Healthcare
- Hospitality
- Banking
- Manufacturing
- Oil & Gas
- Foreign Languages



### Diversity, Equity & Inclusion

- Unconscious Bias
- Inclusive Leadership
- Mental Health Awareness
- Building Diverse Teams
- Generational Diversity
- Intercultural Competence



### Wellness

- Corporate Wellness
- Stress Management
- Mindfulness and Meditation
- Exercise and Fitness
- Resilience
- Work/Life Management





# Consolidate & Save With Your L&D Program

Single content provider **streamlines administrative tasks** for departments

**Caltech**

Large Research University eliminates rogue spending, while meeting the unique training needs of each department

## Challenge:

Decentralized training, spread across multiple departments, led to costly duplication, inflating the cost-per-learner

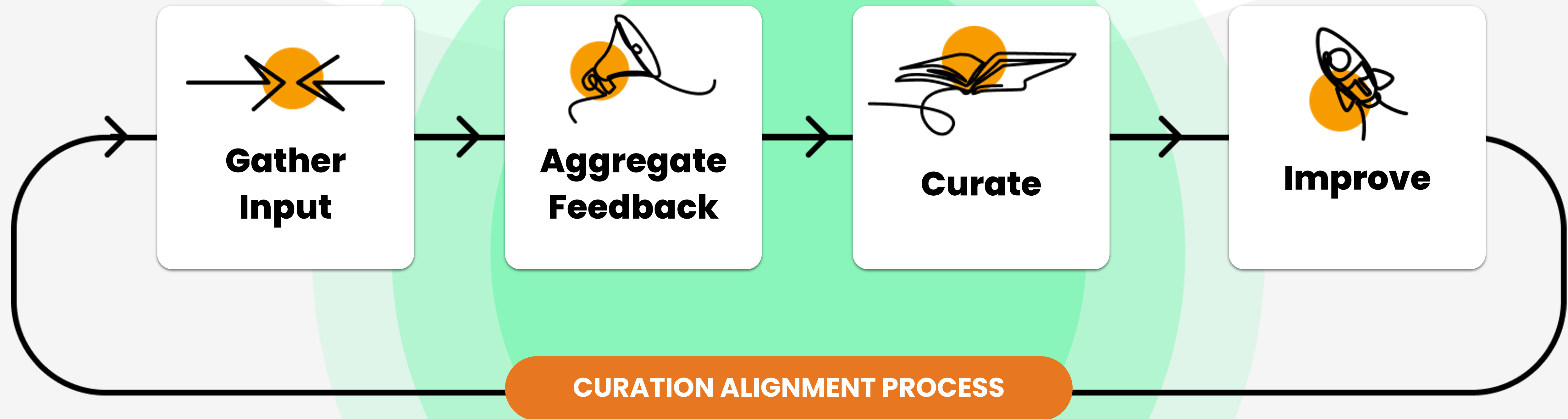
## Solution:

Expanding access to the OpenSesame library to all staff members lowered the cost-per-learner and eliminated overhead

## Results:

- Eliminated redundant content contract for a \$20k annual savings
- Cost-per-learner cut by 30%

# Personalize the Learner Experience



# SmartPath

## CAP survey

- Two-minute preview of each OpenSesame Plus publisher
- The more stakeholder feedback, the better!
- Complete and SME versions

## + Your learning needs

- Values
- Organizational initiatives
- Existing curricula (virtual/ILT)
- Leadership development
- Functional
- Open source
- Compliance
- IT security
- Learner led

## = Personalized curation

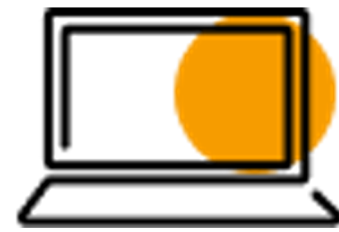




# Improve the Learner Experience



**Course  
Registration**



**Course  
Completion**

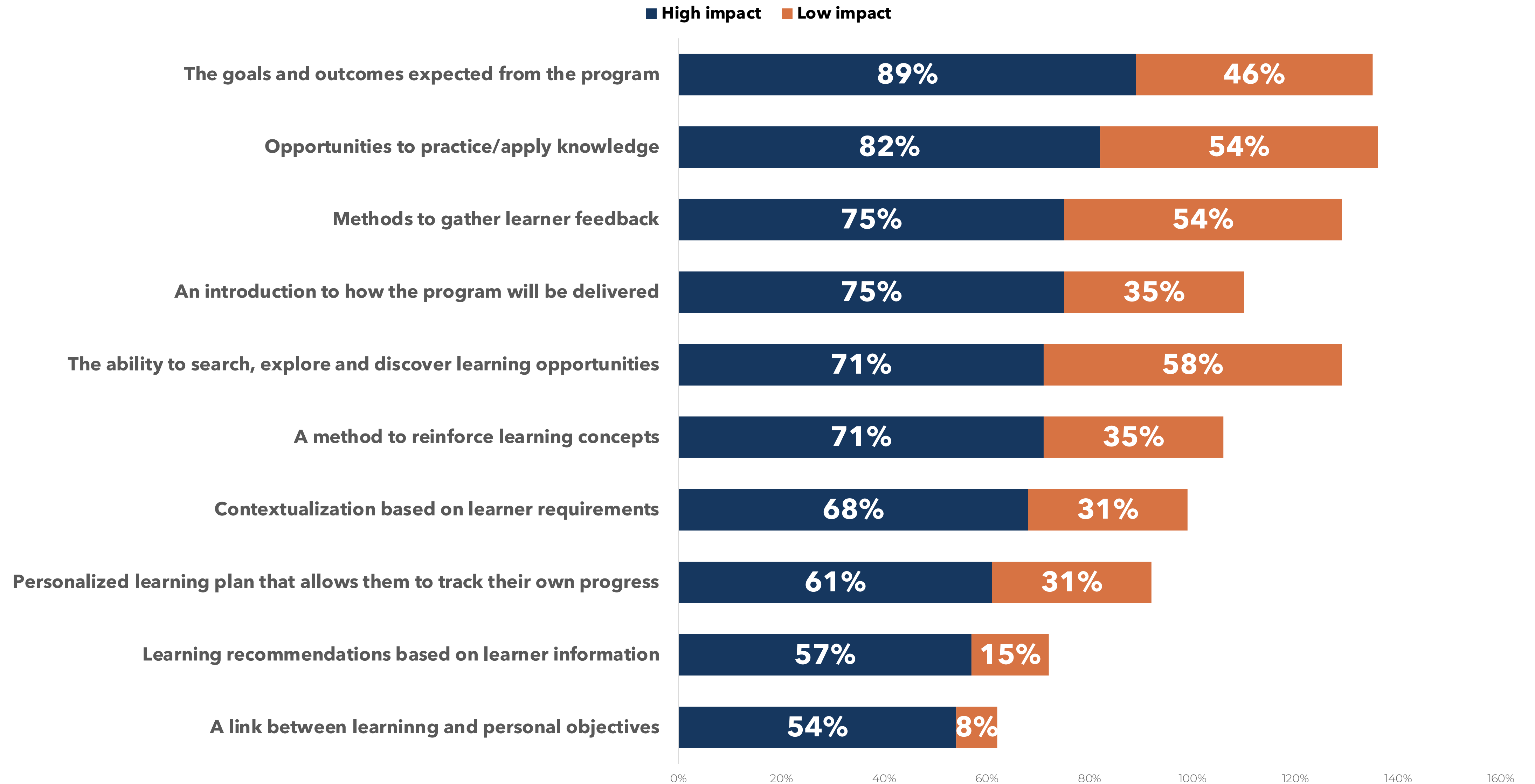


**Course  
Rating**



**Learning  
Journeys**

# Giving learners **what they need.**



# Opportunities to Practice & Apply Knowledge

**TED@Work**  
Inspire new ways of working

TED Talks  
reimagined for  
workplace  
learning.

## **Ideas into Action (IIA)**

600+ courses help move learners beyond awareness of a bold TED idea — to an understanding of how they can put the idea into practice.

©TED 2020



## **Reflect**

A reflection question to activate prior knowledge about the idea.



## **Try Now**

An action a learner takes immediately, in 5 minutes or less, inspired by the idea.



## **Imagine & Act**

A suggestion for a way to change the way you work over time, inspired by the idea.



## **Discuss as a Team**

A ready-made discussion prompt to spark team conversation about the idea, and how it impacts work at the team-level.



# Skills development challenges.

What are the major challenges that impede your organization from developing and managing competencies and skills?

61%

Managers are not offering enough feedback and coaching to their employees

48%

Executives are not aligned on how to develop competencies and skills across the organization

47%

We do not have a long-range plan for identifying what type of talent pool we need for the future and the associated competencies and skills

46%

We do not have IDPs for every employee

45%

We do not have the right technology to assess and track the development of our workforce

44%

We have limited resources to provide the necessary learning to develop our workforce

43%

Our HR team does not have enough of the right people to support an enterprise-wide competency and skills development program at the depth and breadth we need

40%

Managers are not aligned with their employees' IDPs

38%

We do not incentivize our employees to develop

36%

The number of roles in the organization



## LEADING THE BUSINESS

- Budgeting
- Business Case Development
- Business Plan Development
- Change Management
- Crisis Management
- Customer Focus
- Decision Making
- Delegating
- Finance Essentials
- Goal Setting
- Innovation and Creativity
- Innovation Implementation
- Marketing Essentials
- Negotiating
- Performance Measurement
- Process Improvement
- Project Management
- Strategic Thinking
- Strategy Planning and Execution



## LEADING OTHERS

- Coaching
- Developing Employees
- Difficult Interactions
- Digital Intelligence
- Diversity
- Feedback Essentials
- Global Collaboration
- Hirings
- Leading People
- Leveraging Your Networks
- Manage Your Boss
- Meeting Management
- Performance Appraisal
- Persuading Others
- Retaining Employees
- Team Creation
- Team Management



## LEADING YOURSELF

- Career Management
- Ethics at Work
- Presentation Skills
- Stress Management
- Time Management
- Writing Skills≈

Available Topics

# The **big** challenge.

To what degree is your organization prepared to develop the skills that will be required by the business in the near future?

**2%**

**19%**

**42%**

**27%**

**9%**

**1**

**Not at all  
prepared**

**2**

**3**

**4**

**5**

**Completely  
prepared**



# Work of the Future

You're preparing your business for the future of work, and helping your learners navigate (and embrace) change. Let TED experts and thought leaders guide the way.



**Share insights and approaches about working smarter, happier and with purpose as work changes at a breathtaking pace.**

- Access leading experts on topics like navigating change, disruption, digitization, artificial intelligence and beyond.
- Develop human skills required for true transformation and the workplace of tomorrow.

**TED@Work subcategories include:**

1. Embracing Change
2. Digital Transformation
3. Workplace of the Future
4. AI & Robotics
5. Disruption & Innovation

**Titles Include**

**Natalie Fratto**

*3 ways to measure your adaptability — and how to improve it*

**Anthony Goldbloom**

*The jobs we'll lose to machines — and the ones we won't*

**Tricia Wang**

*The human insights missing from big data*

**Max Tegmark**

*How to get empowered, not overpowered, by AI*

# Implications of those challenges.

How do the challenges impact the business?





# Neuro- and Cognitive Science Principles.

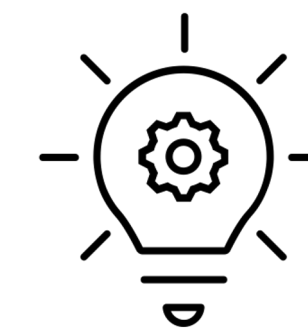
- Learners need to learn how to learn and how to solve problems flexibly.
- These processes are critically important for working memory to succeed.
- Learners' brains need to focus on learning experiences with dynamic spatial and temporal structures.
- Studies confirm that learners presented with neurocognitive-based learning show far better results with attention, working memory and mood.

## Personalization

- Spaced learning allows learners to internalize.
- Practice and reinforcement make the learning real.

**80%** of companies that are **ready for the future of work** consider **these principles to be important/critical.**

**65%** of organizations are **unprepared** say the same.





# Reward and Recognize Learning.

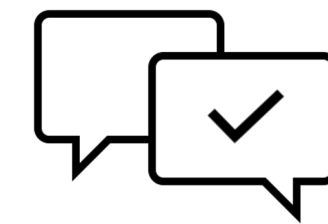
- Provide incentives for achievement/mastery.
- Points/badges/leaderboards.
- Levelling up.

## Personalization

- Hits on intrinsic motivators for learning.
- Demonstrates the organization's commitment, driving engagement.

**82%** of companies who are **ready for the future of work** consider **recognition for learning is important/critical.**

**62%** of organizations that are **unprepared** say the same.



# The Critical Role of Managers and Supervisors.

- Receiving and giving feedback.
- Providing coaching/mentoring.
- Understanding the flow of work and where learning fits.

## Personalization

- Coaching and mentoring are, by definition, personalized.
- Managers are closer to learners' real world than L&D.

**82%** of companies that are ready for the future of work say **it is critical managers give frequent feedback** and **60%** believe their managers are **aware and involved** in what their employees are learning.



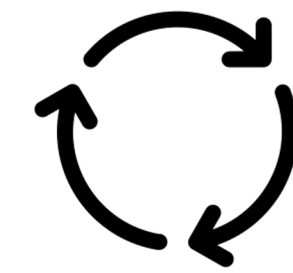
# Agile Learning Development.

- Shifting from ADDIE to more agile frameworks.
  - SAM
  - LLAMA
- Allows for creation of more informal learning and microlearning.

## Personalization

- Agile development processes allow learning to keep up with learning needs.
- Iterative processes take learner experience and feedback into account.

Companies that are **not ready for the future** of work are more likely to follow **traditional development processes** such as ADDIE and are less familiar with newer, more agile processes.




# Q&A

Please submit your questions and comments in the **Question Box** on your control panel for our presenters.



▼ Handouts: 1


 Slide Handout.pdf

▼ Questions

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