

• •

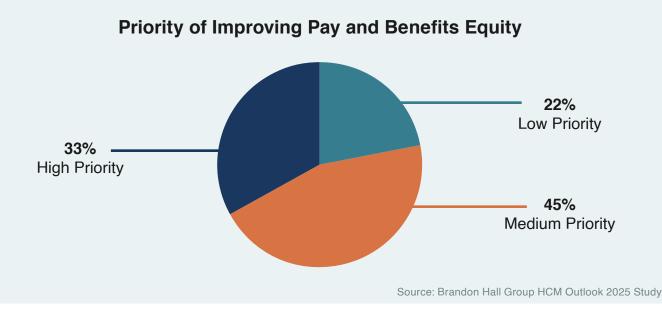
Promoting Inclusive and Equitable Compensation Practices

STRATEGY BRIEF 2025

• •

## **Current State**

Organizations are grappling with significant gaps in pay equity and fairness. Brandon Hall Group<sup>™</sup> research shows that only 31% of organizations prioritize improving equity of opportunity in recruitment, pay, and advancement. Many organizations still maintain traditional compensation models that may inadvertently perpetuate historical inequities, while lacking transparent processes for determining and communicating pay decisions.



# Complexities

According to Brandon Hall Group<sup>™</sup>'s HCM Outlook 2025 study, only 27% of managers consistently demonstrate commitment to inclusion and equity principles, highlighting several interconnected challenges in promoting equitable compensation:

- Limited progress in diversity outcomes, with only 49% of organizations reporting improved diversity in new hires.
- Organizational barriers, as only 45% of organizations have leadership teams whose diversity reflects their workforce composition.
- Lack of accountability, as goals are frequently not tied to business objectives or leadership performance reviews.
- Biased talent management processes where performance reviews and promotion criteria often disadvantage minorities,
- Absence of diverse role models at senior levels, which hampers retention and advancement of underrepresented groups.

# Implications

The impact of inequitable compensation extends beyond immediate financial effects. Organizations that fail to address pay equity face increased turnover among underrepresented groups, reduced employee engagement, and potential reputational damage. Brandon Hall Group<sup>™</sup> research indicates that organizations with more equitable practices see improved retention rates and stronger ability to attract diverse talent. The strategic importance of fair compensation practices continues to grow as employees increasingly demand transparency and equity.

# **Critical Questions**

Organizations must address several key strategic questions to advance their compensation equity efforts:

- 01 How can organizations identify and eliminate systemic biases in their compensation practices?
- 02 What metrics and analytics should be used to measure progress toward pay equity?
- **03** How can compensation strategies balance external market factors with internal equity goals?
- 04 What role should transparency play in compensation communications and decisions?
- **05** How can organizations ensure consistent application of compensation practices across all levels?

## **Brandon Hall Group™ Point of View:**

### 01 Data-Driven Pay Equity Analysis

Organizations should implement regular pay equity audits using advanced analytics to identify disparities across demographics, roles, and locations. This process must go beyond basic salary comparisons to examine total compensation, including bonuses, equity, and benefits. Success requires establishing clear metrics, conducting ongoing analysis, and taking prompt action to address identified gaps.

### **02** Transparent Compensation Framework

Organizations need to develop structured approaches to compensation decisions with clear criteria for starting salaries, increases, and promotions. This framework should include documented decision-making processes, regular review cycles, and mechanisms for employees to understand how their pay is determined. The focus must be on eliminating subjective elements that can introduce bias.

### 03 Manager Capability Development

Organizations must invest in developing managers' capabilities around compensation decisions and communications. This includes training on avoiding bias, having effective compensation discussions, and consistently applying pay practices. Managers need tools and resources to make equitable decisions and explain them clearly to employees.

## **Authors and Contributors**



Matt Pittman (matt.pittman@brandonhall.com) wrote this report. Matt brings nearly 30 years of experience developing people and teams in a variety of settings and organizations. As an HR Practitioner, he has sat in nearly every HR seat. A significant part of those roles involved building out functions in organizations and driving large-scale change efforts. As a Principal Analyst at Brandon Hall Group<sup>™</sup>, Matt leverages this in-depth experience and expertise to provide clients and providers with breakthrough insights and ideas to drive their business forward.



**Claude Werder** (claude.werder@brandonhall.com) contributed to this report. He is Senior Vice President/Research Operations and Principal Analyst at Brandon Hall Group<sup>™</sup>. He leads the Talent Management research and advisory practice.



Michael Rochelle (michael.rochelle@brandonhall.com) contributed to this report. He is Chief Strategy Officer and Principal Analyst at Brandon Hall Group<sup>™</sup>. Michael leads a wide range of advisory support and strategic engagements for Fortune 1000 and small- to medium-sized organizations as well as leading and emerging solution providers across the HCM industry. Michael has more than 30 years' experience in HR, IT, sales, marketing, business development, and strategic and financial planning in Fortune 500 and venture-backed start-up organizations.



**Mike Cooke** (mike.cooke@brandonhall.com) is CEO and Principal Analyst at Brandon Hall Group<sup>™</sup>. Mike has more than 20 years' experience in human capital management and the research, software and technology industries. Before running Brandon Hall Group<sup>™</sup>, Mike was co-founder of AC Growth, a research and consulting firm, and VP and General Manager of Field Operations at Bersin & Associates, a global analyst and consulting services firm in all areas of HCM.



**Rachel Cooke** (rachel.cooke@brandonhall.com) is Brandon Hall Group's Chief Operating Officer and Principal Analyst. She is responsible for business operations, including client and member advisory services, marketing design, annual awards programs, conferences and the company's project management functions. She also leads Advancing Women in the Workplace and Diversity, Equity and Inclusion initiatives, research and events. Rachel worked in the HCM research industry for 15 years and held several key management and executive positions within the Talent and Learning Research, and Performance Improvement industries.

### About Brandon Hall Group<sup>™</sup>

With more than 10,000 clients globally and more than 30 years of delivering world-class research and advisory services, Brandon Hall Group<sup>™</sup> is focused on developing research that drives performance in emerging and large organizations, and provides strategic insights for executives and practitioners responsible for growth and business results.



#### ENTERPRISE EXCELLENCE CERTIFICATION PROGRAM

Recognizes the best HCM programs that transform their organization and achieves breakthrough results. This designation is a step above the HCM Excellence Awards<sup>®</sup> which focuses on one program within a company. Enterprise Excellence is a hybrid of award winners who are also members.

#### SMARTCHOICE® PREFERRED PROVIDER PROGRAM

Uniquely places HCM service and technology companies at the top of organizations' consideration list of vendors. It adds an unmatched level of credibility based on BHG's twenty-eight-plus years of experience in evaluating and selecting the best solution providers for leading organizations around the world.

#### AGENCY! BY BRANDON HALL GROUP

Provides comprehensive marketing solutions for human capital management solution providers. We offer strategic services to establish a strong foundation for your marketing efforts.